

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST FOR SURFACE WELL TESTING / CLEANOUT / FLOW BACK EQUIPMENT AND SERVICES

Cairn Energy India Pty Ltd. ("CEIL") is the Operator, on behalf of Joint Venturers Cairn Energy Hydrocarbons Ltd. and ONGC, of the Contract Area RJ-ON-90/1 in the State of Rajasthan, India. CEIL is currently carrying out field development activities in the Contract Area RJ-ON-90/1 in the State of Rajasthan, India.

CEIL seeks expression of interest (EOI) under International Competitive Bidding Process ("ICB") from suitably experienced Surface Well Testing / Cleanout and Flow Back contractors (both Indian and International) capable of carrying out this work in India, which broadly encompasses the following:

- Providing equipment and services for surface Well Testing / Flow Back
- Providing manpower for operating CEIL's flowback equipment

With this EOI, CEIL intends to short list names of experienced Well Testing / Flow Back Contractors to invite for the tender for the Surface Well Testing / Cleanout and Flow Back services.

This work must be carried out in India at Rajasthan block which is a desert terrain. The company shall have proven experience in similar types of surface well testing, flowback and frac cleanout jobs, and shall have sufficient personnel, equipment, management, effective QA/QC procedure and organizational processes to conduct the works. Well Testing / Flow Back shall be carried out for almost 100 oil and gas wells over a period of 3 years. The equipment must be suitable for sandy service. The company shall be able to demonstrate full understanding of Indian and internationally accepted Health, Safety and Environmental practices, procedures and policies. Only companies who can comply with these requirements and who can demonstrate a successful track record, listing projects, clients and client contacts which may be approached, should respond to this notice.

Companies are requested, as a minimum, to submit the following documents and details with their expression of interest:

- 1. Lists of similar work successfully executed in the last three years and projects currently under execution both in India and elsewhere.
- 2. Details of work conducted in similar terrain, ideally in India
- 3. Organisational outline proposal detailing their nominated management, staff, and business process support to carry out field development and provide required services for well testing
- 4. The Contractor shall submit details of his Management, Operating and Maintenance schemes with copies of their certification.
- 5. Design and manufacturing capability as per API / ISO specifications
- 6. Regional capability
- 7. The Contractor must demonstrate that they have sufficient financial standing to commence and continue the operation.
- 8. Have an appropriate comprehensive Health, Safety and Environmental management system in place which promotes, aligns with and upholds CEIL's and the Contractor's HSE commitments. Details and copies of their certification must be submitted.
- 9. Personnel details including bio-data of key personnel.
- 10. Available software and equipment details.

Interested Well Testing / Flow Back Contractors who can fulfill all of the specifics listed above shall submit their response including the details and references stated above, **within 7 days** of publication of this notice.

The envelope shall be superscripted with "RJ-ON-90/1 Surface Well Testing / Flow Back Services" and shall be addressed to:

3rd & 4th Floors. Orchid Plaza. Suncity, Sector 54, Gurgaon 122 002 E-mail: rjnprocurement@cairnindia.com