



WE FUEL AMAZING

**GLOBAL EXPRESSION OF INTEREST FOR SUPPLY OF NATURAL GAS ENGINE  
DRIVEN RECIPROCATING GAS COMPRESSOR PACKAGE INCLUDING  
SUPERVISION FOR INSTALLATION & COMMISSIONING**

Cairn India Ltd (CIL) is the Operator of CB/OS-2 block located on the west coast of India on behalf of its joint venture partners ONGC Limited, Tata Petrodyne Limited & CIL. CIL invites expression of interest from interested parties for supply of natural gas engine driven reciprocating gas compressor package including supervision for installation & commissioning at CBOS-2 Offshore Field near Hazira, Surat.

The scope of work shall comprise of supply of natural gas engine driven reciprocating gas compressor package with all accessories & auxiliaries including supervision of installation & commissioning at CBOS-2 Unmanned offshore platform for Gas lift requirement, in compliance to applicable local statutory regulations & applicable industry standards such as API, OISD etc. The compressor package shall have capability for remote monitoring & control and the gas engine drive shall be suitably designed for natural gas fuel saturated with water vapour and primary treatment comprising only filtration and pressure control.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link against the corresponding Eol listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). Only those bidders possessing substantial and proven record in manufacturing similar high pressure natural gas compressors shall submit their expression of interest along with the following pre-qualifications documents.

1. Letter of interest with detailed company information.
2. Details of Organogram along with managerial, supervisory, skilled manpower and available other staff to manufacture compressors.
3. Details of similar compressors manufactured in the last ten years and those of currently under manufacturing with project name, client’s name, brief scope of work, contract value, completed man hours or percentage completion, contractual & actual completion date with completion certificates, client certification, client references & contact details.
4. Details of QHSE policies, manufacturing procedures and quality assurance, management & control practices currently in place for manufacturing of Natural Gas engine driven gas reciprocating compressor package.
5. Supplier should have manufactured High pressure Reciprocating Gas compressor packages of variable discharge pressure maximum up to 1600 psig with Gas Flow rate from 0.5 to 5 MMSCFD in last three years.

6. Supplier should have capability to supply Compressor package in components for assembly at offshore platform based on lifting capacity.
7. Supplier should indicate a delivery period for manufacturing & supply of such compressor and should provide details of actual delivery period for such compressor supplied in last three years. The overall delivery schedule for this project from the date of contract award should be less than 15 months.
8. Company's financial performance documents i.e audited balance sheets, profit and loss account & cash flow statement, auditor's reports and notes to accounts etc. for last 2 years.
9. Annual average turnover of immediately preceding two financial years should be Eq. USD 6 MM.
10. Positive net-worth of at-least Eq.USD 600,000 in each of the immediately preceding two financial years.
11. Liquidity ratio in each of the preceding two financial years should not be less than 0.75. This ratio will be calculated based on the current assets / current liabilities falling to be realized /paid within one year.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in EOI within 10 days of publication of Expression of Interest.