



CAIRN INDIA LIMITED

EXPRESSION OF INTEREST (EOI) FOR SUPPLY OF MANPOWER RIGGERS/ROUSTABOUTS AT CAIRN WAREHOUSES IN BARMER, RAJASTHAN

Cairn India Ltd ("CIL") is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

CIL on behalf of the JV partners invites reputed Contractors (both local and national) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in EOI process.

The scope of work for this EOI shall basically include but not limited to the following:

- Supply of manpower for material receiving, handling non-motorized material handling equipment, packing, un-packing, shifting, loading and issue of material in all the warehouse yards. The scope also includes housekeeping, material preservation and upkeep of warehouse yards.

In view of the nature of the scope, only those Contractors meeting the following criteria as a minimum should respond to the EOI:

- Statutory – Should possess documentary proof of labour license
- Experience – Evidence of minimum 50 resource engaged with labor licenses at a point in time
- Experience – Minimum Five year experience in supplying riggers/roustabouts manpower supply
- Net Worth – Positive net-worth of in each of the immediately preceding 2 financial years
- Turnover – Annual Average turnover in each of the immediately preceding 2 financial years should be equal or more than estimated average annual contract value.
- Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.60

Technical Capability/ Miscellaneous

- Prior experience with Oil & Gas or related industry
- Manpower to have material handling skillset and competency

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Detailed Contractor Information with organization structure, list of manpower with CVs of key personnel.
3. Details of completion of similar type of projects in the last five years under headings:



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- a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project e) Clients name f) Contact details of the Client (CIL may approach the client directly for the feedback) g) Safety Certification / Inspection of plant and machineries h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
 5. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector). Reference List (Clientele)
 6. Experience of working in similar Industry.
 7. HSE policy and implementation procedures in line with accepted practices with statistics for last four years.
 8. Quality assurance & Quality control practices currently in place for the execution of similar work/services.
 9. Contractor's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process.

The interested contractors should evince interest to participate in EOI within 14 days of publication of Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website i.e. <https://www.cairnindia.com/suppliers/expression-interest> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via *Smart Source* [Cairn's e Sourcing Platform]. The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via *Smart Source*.