



EXPRESSION OF INTEREST (EoI) FOR “PROVISION OF MANPOWER SERVICES” AT RAJASTHAN AND GUJARAT

Cairn India Ltd (“CIL”) is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam Aishwariya and Raageshwari Fields. CIL Operations also involves transportation of processed Crude oil from Mangala Process terminal (MPT) in Barmer, Rajasthan to its various customers in State of Gujarat through approximately 600 km long 24" heated, insulated and underground pipeline. Heated Crude oil tanks are installed at its crude oil terminals installed at Radhanpur and Viramgam terminals, Gujarat.

CIL on behalf of itself and its joint venture partner’s invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the National Competitive Bidding Process (“NCB”) for the ‘Provision of Manpower Services’ at various sites at Rajasthan and Gujarat.

Interested parties meeting following criteria should respond to this EoI:

- ❖ Contractor shall have a minimum of 03 years’ (preceding three years) experience in supplying manpower for various support services in Oil & Gas processing / Refining / Petrochemical / Chemicals / Thermal Power Plants / Mining / Metals
- ❖ Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

Scope of Work broadly includes provision of:

1. Manpower for routine plant Operation & Maintenance Support Services such as Electrical, Mechanical, Instrumentation, Civil, HSE, QAQC, Fire, Road Transport Safety (RTSO), Administration, Logistics, Laboratory and Production operations, Commissioning. Etc.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Letter of interest clearly indicating the project reference
- ❖ Detail Company Information with Organisation structure, List of Key manpower with CVs.
- ❖ Details of completion of similar type of projects in the last three years under heading:
 - a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project
 - e) Clients name f) Contact details of the Client (CIL may approach the client directly for the feedback)
 - g) HSE statistics, LTI graph etc.

- ❖ Contractor shall provide contract copies of major manpower contracts executed in the past three years for each of the following discipline i.e. HSE, QAQC, Fire, Laboratory, Road Transport Safety (RTSO), Administration, Civil, Commissioning, Production Operations and Maintenance manpower services.
- ❖ Bidder to state its interest in one or multiple disciplines out of the above.
- ❖ Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion Experience of working in remote sites.
- ❖ HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years,
- ❖ Quality assurance & quality control practices currently in place for the execution of similar work.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last three years.
- ❖ Company registration details, Pan card, Service tax CST / VAT, details.
- ❖ Documents in support of Health & Safety
- ❖ Environment & Quality [HSEQ] performance.
- ❖ Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (CIL e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

Website Media