

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia - ACN 002 066 784)

<u>Global EOI Under International Competitive Bidding (ICB) Basis</u> For Provision Of Blasting And Painting Of Offshore Platforms At <u>Ravva Oil & Gas Field</u>

Cairn Energy India Pty Ltd. ("CEIL") is the Operator of the Offshore Ravva block located in the east coast of India. CEIL is planning to engage an experienced Contractor for blasting and painting of two offshore platforms with Marine Spread support in Ravva field.

CEIL seeks Expression Of Interests from suitably experienced Contractors who wish to receive tender documents for the above services under international Competitive Bidding (ICB) procedure.

Scope of Work

- Copper Slag Blasting and painting of "Two Platforms offshore" including provision of material, manpower & Marine Spread.
- Marine Spread shall include one Accommodation & Storage Vessel and two service boats
- Resources & Marine Spread shall be mobilized to field by end Nov 2012 and activity to be completed latest by 31st March 2013.

CEIL seeks Expression of Interest (EOI) from reputed Contractors with proven quality and delivery capability. Such reputed and capable contractors are requested to respond to this EOI to meet business objectives.

The Companies are requested, as a minimum, to submit the following documents and details which will serve as techno-commercial pre-bid qualification criteria:

- 1. HSE Systems:
 - a. For similar services executed in last 3 years
 - b. HSE Manual/Policy
 - c. Practicing HSE Policy /Manual is must. ISO 14001 is preferable
- 2. Letter of interest with detailed company information as follows:

- a. Company Profile: Detail company information with Organization structure, client list, equipment owned and details of marine spread.
- b. Past 3 years experience record in execution of similar contracts.
- c. State the name of the parent Company
- d. State the name/address/phone/e-mail of the company that would execute the Contract
- e. If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners
- f. Size of Departments
- g. Company's financial performance documents (including JV partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statement for the last 3 years & following details separately;
- h. Company Turnover based on last 3 audited/Financial statements. Bidder total turnover shall be at least US \$ 3.0 MM for each of the last three financial years.
- i. Bidder must have executed a single contract value of US \$ 2.0 million during any of the last three financial years for similar services.
- j. Bidders's Net Worth and working capital shall be positive based on last 3 audited/Financial statement
- 3. Experience
 - a. Vendor must have reputed clients in the field of Oil & Gas.
 - b. Vendor shall have minimum 5 years experience providing similar Services in the Oil & Gas Field.
 - c. Vendor shall have established document management system in place.
 - d. Vendor shall have qualified & experienced technical / managerial resources in place.
 - e. Details of current commitments
- 4. Quality Systems:
 - a. QMS of the Company
 - b. Vendor shall demonstrate capability and maintaining quality of jobs. Valid ISO9001 certification is preferable. Copy of current ISO Certificate to be provided, if any

The envelope should be subscribed with "Reference No. CEIL/PSCM/EOI/Blasting & Painting Services/Ravva/ EOI#1000028686". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

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