



We Fuel Amazing

CAIRN INDIA LIMITED

(Incorporated in Mumbai, India – U11101MH2006PLC163934)

(INTERNATIONAL COMPETITIVE BIDDING)

**Global Expression of Interest (EOI) under International Competitive Bidding (ICB)
for
Procurement of Forged Ball Valves
for
Rajasthan Gas Development Project**

Cairn India Limited ("CIL") is the operator of the onshore hydrocarbon block RJ-ON-90/1 (the "Block") in Barmer district in the state of Rajasthan, India. CIL intends to install a 30"Ø Cross-country Natural Gas Pipeline" from its existing Gas Processing Terminal (RGT) at Barmer, Rajasthan to Terminal at Palanpur, Gujarat. The length of the pipeline shall be approx. 200 km.

CIL seeks Expression of Interest (EOI) under International Competitive Bidding Process ("ICB") from reputed Forged Ball Valves Manufacturers for supply of Ball Valves meeting following requirement -

- Size : 8" to 30" to API 6D
- Class Rating : 600#
- MOC : Forged (LF2)
- Operation : Manual & Actuator
- Detailed Specifications : The detailed Project Specifications shall be issued during Tendering.

Only those Manufacturers who meet the "**Specific Pre-Qualification Criteria**" defined below shall respond to this EOI.

"SPECIFIC PRE-QUALIFICATION CRITERIA"

1.0 TECHNICAL

- 1.1 The Bidder shall be a reputed manufacturer of Ball Valves as per API 6D and shall have a valid license to use for Ball Valves from proposed manufacturing plant.
- 1.2 The Bidder or his proposed supplier should have designed, manufactured, tested and supplied from the proposed manufacturing plant Gas over Oil actuated valves and hydraulic actuated valves of 30" diameter full bore , 600# rating, BE/Flanged end Forged Ball valve (MOC-LF2)as per API 6D for Natural Gas Cross Country Pipelines in last five years (5 years) reckoned from the due date of submission of EOI proposals

2.0 FINANCIAL

- 2.1 The Bidder shall have successfully executed at least one order of value equal to or greater than US\$ Three Million Three Hundred Thousand (3,300,000) in the last 5 years or at least two orders of value equal to or greater than US\$ One Million Six Hundred Fifty Thousand (1,650,000) each, within the last 5 years.
- 2.2 The turnover of the Bidder in each of the immediately preceding two financial years shall have been a minimum of US\$ Six Million Six Hundred thousand (6.6) Million.
- 2.3 The Bidder shall have had a positive net worth of at least US\$ Six Hundred Sixty Thousand (660,000) in each of the immediately preceding two financial years. The Bidder shall not be under liquidation, court receivership or similar proceedings.
- 2.4 The Bidder shall have a Liquidity Ratio not less than 0.75 in each of the immediately two preceding financial years.



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Documents to be furnished in the Proposal for Pre-Qualification

Bidders seeking pre-qualification for aforementioned works are requested to submit the following documents, for evaluation by Company:

- 1 Letter of interest for supply of Ball Valves as specified above.
- 2 Identification of supplies/orders meeting the pre-qualification requirement specified in the EOI.
- 3 The details of supplies of Ball Valves meeting the pre-qualification criteria from proposed manufacturing plant to establish track record in last 5 years. The past experience shall be tabulated with following information as a minimum:-
 - S. No.
 - Month/Year of Award
 - Month/Year of completion of delivery
 - Contract Value
 - Name of the Project
 - Client/Purchaser of Ball Valves
 - Size & Rating of the Forged Ball Valves supplied

The past experience table shall be supported with Letter of Award & Completion Certificates.

- 4 Copy of Valid License to use API 6D Monogram.
- 5 Detailed description of manufacturing/testing facilities along with established Quality Control System with valid Accreditation Certificates.
- 6 Contractor's adherence to legal statutory requirement.
- 7 Health, Safety and Environment (HSE) policies, implementation procedures implemented, in line with Internationally Accepted practices and statistics covering the last three (3) years.
- 8 Financial documents (Audited balance sheets, Profit and Loss statements etc.) for last 2 years.
- 9 Complete address of Proposed Manufacturing plant with past experience and in house testing facilities available at the proposed plant.
- 10 Notarized Memorandum of Understanding with Actuator suppliers.
- 11 Copies of valid ISO certifications for ISO 9001, ISO 14001, BS OHSAS 18001 etc.
- 12 Details of Litigations, if any, in last five years.
- 13 Any other Documents supporting the pre-qualification of the bidder/bidders eligibility.

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested bidders would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform). The Bidders would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Seven (07) days of publication of Expression of Interest.