



Energy for India

## CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

### **EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTION CONTRACT FOR BOUNDARY WALL AND GREEN BELT DEVELOPMENT AT BHOGAT TERMINAL (JAMNAGAR, GUJARAT) FOR MANGALA DEVELOPMENT PIPELINE PROJECT**

Cairn Energy India Pty Ltd. ("CEIL") is the operator of block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (GOI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The pipeline project involves an Oil Evacuation Pipeline and Gas Pipeline of approximately 670 km, pumping / terminals and related facilities for the transportation of 1,50,000 to 1,75,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the downstream terminal point on the Gujarat coast at Bhogat, in Jamnagar District. The pipeline laying work in Barmer – Salaya section is in advance stage of completion.

CEIL intends to award a contract for Construction of Boundary Wall and Green Belt Development at the Bhogat Terminal through a Competitive Bidding process. The Construction Contractor's scope shall include:

- Construction and Supply of Material for:-
  - Construction of Boundary Wall of 2.5m height with 0.45m barbed wire concertina coil fencing over a perimeter of approx 5.4 km.
  - Green Belt Development over an area of approx 80 acres.

CEIL seeks Expression of Interest (EOI) from reputed Contractors for the above mentioned works. Only those companies possessing substantial and proven record of performance in executing similar jobs of equal magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. HSE Systems:

- a. HSE Statistics in terms of LTI/LTIFR/Near Miss Incidents for all projects executed in last 3 years.
- b. Existing HSE Manual or Policy of the company.

2. Letter of Interest with detailed Company information as under:

- a. Name of the parent Company.
- b. Name, Address, Phone, E-mail of the company that would execute the Contract.
- c. If a Joint Venture to be proposed, Name, Address, Phone, E-mail of all Joint Venture partners.
- d. Organization Structure.
- e. Size of Departments.
- f. Procurement system & procedures of the company including size of Procurement Dept.
- g. Material Control System.

3. Company's Financial Performance Documents (including JV Partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statements for the last 3 years & following details separately:
  - a. Company Turnover based on last 3 audited Financial statements.
  - b. Company's Net Worth based on last 3 audited Financial statements.
  - c. Working Capital based on last 3 audited Financial statements.
  - d. Banker's name, Address and preferably a Solvency certificate from the bank indicating the credibility limit in financial terms.
4. Experience:
  - a. Lists of similar projects successfully executed in the last three years or currently under execution in India or abroad with completion certificates as applicable.
  - b. Separate List of similar Contracts executed in the last three years of order value equal to or greater than INR 9.0 Crores.
  - c. Detail of current commitments including percentage completion of the ongoing works.
5. Manpower & Equipment Details:
  - a. Details of Key Members who shall be involved in the Project execution including their experience levels.
  - b. Detail of equipment owned by the Company relevant to execution of advertised contract.
6. Quality Systems:
  - a. Copy of current ISO Certificate or other certifications as applicable.
  - b. Certification of the Companies QA system by an accredited certification body.
  - c. QMS of the Company.
  - d. Dedicated QA Staff in the company.

The envelope should be subscribed with "**Reference No. CEIL/C&P/EOI/MDPP/C- BWGB/09**". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

**Director – P & SCM**  
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