



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF SUPPORT VESSEL FOR ACID CAMPAIGN AT RAVVA BLOCK

Cairn India Ltd. ("CIL") is the Operator of the Offshore **Ravva Oil and Gas Field (Ravva)**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of India in the state of Andhra Pradesh.

CIL on behalf of the JV partners invites reputed vendors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding Process ("ICB") process.

Interested parties meeting following criteria should respond to this Eoi:

- Vendor to own minimum of two Offshore Vessels
- Vendor to have Document of Compliance for operating offshore vessels.
- Net Worth – Positive net-worth of in each of the immediately preceding 2 financial years
- Turnover – Annual Average turnover in each of the immediately preceding 2 financial years should be equal or more than estimated average contract value.
- Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.60

Scope of Work broadly includes provision of PSV:

- PSV built after May 1997; classed by IACS member with SMC will be required to support CIL's Vessel based Acid Stimulation Campaign at Ravva field for an approximate period of 60 days from end of calendar year 2016.
- PSV having capability of DP 2 , Min 3600 BHP engine, FiFi-1, minimum deck space 400 m2 with SPS compliance and charterer's accommodation for minimum of 24 personnel.

Bidders are requested to submit the following pre-qualification documents:

1. Letter of interest clearly indicating the Project reference
2. List of vessels owned by the vendor
3. Details of experience in last 5 years. Minimum experience of 3 years is essential.
4. Organizational outline proposal detailing their nominated management, staff, and business process support for the provision of the PSVs/AHTS.
5. Documented Operations, Maintenance and Preventive Maintenance systems and procedures.
6. Details of Logistics support along with maintenance and infield support details related to vendors operational area
7. Documents containing Valid HSE Management Systems, Policies



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8. Quality Manual, Policy and Procedures along with Valid Quality Certifications / Accreditations
9. Vendors financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The above financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process.

The interested vendors should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EoI listing on the Cairn India website <http://www.cairnindia.com> and submit their contact details online. Further to this, interested vendors would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The vendors would be requested, as a minimum, to submit the aforesaid documents and details for prequalification via *Smart Source*.