



CAIRN INDIA LIMITED

EXPRESSION OF INTEREST FOR TRANSPORTATION OF CRUDE OIL BY ROAD TANKERS AT RAJASTHAN SOUTHERN FACILITY

Cairn India Ltd ("CIL") is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major Oil discoveries, including the Mangala, Bhagyam, Aishwariya and Raageshwari Gas Terminal (RGT) located at Gudamalani Village about 90 kms from Barmer, Rajasthan.

CIL invites expression of interest from interested parties for Transportation of Crude Oil by Road Tankers of 20 & 24 KL capacity from various oil fields of Rajasthan Block to Mangala processing terminal- Barmer.

The scope of work under this contract is the provision of road tankers on call out basis for transportation of crude oil from various oil fields of Rajasthan Block to Mangala processing terminal- Barmer and/or other locations on a daily basis to ensure maximum daily off-take of ~ 8000 barrels of crude oil per transporter without any interruptions in Tankers of 20/24 KL capacity.

Only those parties who meet following criteria shall be considered.

COMMERCIAL:-

1. Annual Turnover in each of the immediately preceding two (2) financial years should be 2 times the Average Annual Contract Value.
 2. Positive net worth of at least 20% of Annual Contract Value in each of the immediately preceding two (2) financial years.
 3. Liquidity ratio in each of the preceding two (2) financial years shall not be less than 0.75.
- Bidders are requested to submit Company's financial performance documents (Audited balance sheets and Profit & Loss statements) for last 2 years FY -12 & FY-13.

TECHNICAL:-

1. Bidder should have minimum 5 year experience in transportation of crude oil or other petroleum products through Road Tankers.
2. Valid license from the Chief Controller of Explosives (Petroleum Explosive Safety Organization) to transport Petroleum Class A & Class B liquid within glass wool insulated tankers.
3. Bidder should own at least 15 no's of road tankers having less than 5 years old. Bidder has to submit the documentary proof of Tanker registrations on their name with latest fitness certificate of the Tanker.

Bidders are requested to submit the following documents as a minimum

- ❖ Past Track record of similar works executed list with Work order, P.O Copies or LOI copies and Client completion certificates.
- ❖ Company organization structure and location of their support offices with Total manpower Strength,
- ❖ Details of current commitments,
- ❖ Company registration details, PF, ESI, Pan card, Service tax CST / VAT, details.
- ❖ Documents in support of Health, Safety and environment ,
- ❖ Environment & Quality [HSEQ] performance
- ❖ HSE statistics covering the last 3 years including Motor Vehicle Frequency rate (No. of road accidents / Total Kms. driven X 10⁶).

- ❖ Road Safety improvements (Vehicle Tracking System, GPS etc.) implemented in road tankers in previous assignments. Experience in handling of GPS , Vehicle Tracking System if any
- ❖ Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work,
- ❖ Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link against the corresponding Eoi listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* [Cairn’s e Sourcing Platform]. The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*.

The interested suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest.