

(Incorporated in New South Wales, Australia ACN 002066784)

## GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISION INSPECTION, VERIFICATION & CERTIFICATION SERVICES TO CONDUCT PETROLEUM OPERATION IN BLOCK RJ-ON-90/1

Cairn Energy India Pty Ltd. ("CEIL") is the operator of block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (GOI) for development of the block RJ-ON-90/1 and to lay a pipeline to transport the crude oil from Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The facilities shall includes AGI's, Bhogat terminal, tankages at Bhogat terminal, Marine facilities at Bhogat and a main 24" Oil Export Pipeline and a 8" Gas (fuel) Pipeline of approximately 80 km and other associated facilities including various Spur Lines.

CEIL intends to award a contract for the services through an International Competitive Bidding process.

CEIL seeks Expression of Interest (EOI) under International Competitive Bidding Process ("ICB") from suitably experienced Contractors (Indian and International both) for the above mentioned services. Only those companies possessing substantial and proven record of performance in executing similar jobs of this magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

- 1. HSE systems:
  - a. For all projects executed in last 5 years
  - b. HSE Manual/Policy
  - c. Project specific HSE Plan for similar project
- 2. Letter of interest with detailed company information as follows:
  - a. State the name of the parent Company.
  - b. State the Name/Address/Phone/E-mail of the company that would execute the Contract.
  - c. If a Joint venture to be proposed, state the name/address/phone/email of all joint venture partners.
  - d. Organization structure
  - e. Size of Departments
  - f. Procurement system & procedure
  - g. Material control system.

- 3. Company's financial performance documents (including JV Partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statement for the last 3 years & following details separately:
  - a. Company Turnover based on last 3 audited/Financial statement
  - b. Company's Net Worth based on last 3 audited/Financial statement
  - c. Return on Equity based on last 3 audited/Financial statement
  - d. Working Capital based on last 3 audited/Financial statement
  - e. State the banker's name, address and Solvency certificate from the bank indicating the credibility limit in financial terms.

## 4. Experience:

- a. Lists of similar projects in oil & gas field successfully executed with detail facility in the last five years in India with completion Certificate and those of currently under execution.
- b. Detail of orders (minimum 3) executed for more than INR 6 Crore/ USD 1.33 million recently.
- c. Detail of current commitments.

## 5. Quality Systems:

- a. Copy of current ISO Certificate provided
- b. Certification of the Companies QA system by an accredited certification body
- c. QMS of the Company.

The envelope should be subscribed with "Reference No. CEIL/C&P/EOI/2009-10/Inspection/Verification & Certification Services". All information and documentation shall be provided at address below within 10 days of publication of this EOI by e-mail as attached PDF file and via courier to:

## Director - P&SCM

Cairn Energy India Pty. Limited
Tower A, Paras Twin Tower, Sector Road, Sector 54
Gurgaon 122002 [Haryana]
Tel.: +91-124-4764000

E-mail: rjnprocurement@cairnindia.com