



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF HELICOPTER SERVICES AT RAVVA and CB/OS-02 BLOCKS

Cairn India Ltd. ("CIL") is the Operator of, Offshore **Ravva Oil and Gas Field (Ravva)**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India and Offshore **CB/OS-2 block**, on behalf of itself and its Joint Venture (JV) Partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited (TPL), located off the west coast of the state of Gujarat, India.

CIL on behalf of the JV Partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as contractors and to participate in International Competitive Bidding Process ("ICB") process.

The Scope of Service will include but not be limited to the provision of helicopter services including technical support, equipment and personnel as necessary for transportation of personnel and material as directed by CIL.

Broad Requirements:

Description	Ravva	CBOS-2
Seating Capacity	Minimum 09 passengers	Minimum 09 passengers
Engine	Twin Engine	Twin Engine
Pilot Certification	ATPL/CHPL	ATPL/CHPL
Floats	Required	Required
Contract Duration	40 months	60 months
Tentative date of mobilization	1 st July'16	1 st July 16
Age of Chopper	15yrs at the end of contract duration	15yrs at the end of contract duration

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding Eol listing on the Cairn India website and submit their contact details online. Further to this, interested contractors would be invited to submit their response via **Smart Source** (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the following documents and details for prequalification via **Smart Source**

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources.
3. Details of completion of similar services in the last five years under headings:
 - a) Brief scope of work
 - b) Value of work in INR
 - c) Contractual Duration
 - d) Actual completion of Project
 - e) Clients name
 - f) Contact details of the Client (CIL may approach the client directly for the feedback)
4. List of all jobs under execution with the value of the Job and percentage completion. (With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
5. HSE policy and implementation, Quality assurance & Quality control practices currently in place for the execution of similar work /services.
6. Documents to support five years' experience of providing similar offshore services



CAIRN INDIA LIMITED

-
7. List of Supply Base in India /Asia/Far East for prompt spare availability
 8. Company to provide documents to prove their capability to repair, maintain and provide technical support of aircraft after commencement of work
 9. Undertaking of capability to perform jobs under Indian Statutory and Regulatory DGCA/ ICAO requirements
 10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.
 11. The following evaluation criteria will be used for evaluation of financial and technical standing and the contractors not meeting any of the criteria shall be disqualified from the bidding process –
 - ❖ Net Worth – Positive net-worth in preceding two (02) financial years
 - ❖ Turnover - Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value
 - ❖ Liquidity - Liquidity ratio in each of the preceding two (02) financial years shall not be Less than 0.60

 - ❖ Experience – experience of providing of similar offshore services in the past five years.
 - ❖ HSE - established Safety Management System as per DGCA/ ICAO guidelines

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors, who can satisfy aforesaid requirements, should evince interest to participate in expression of interest within 14 days of publication of this Expression of Interest.