



WE FUEL AMAZING

GLOBAL EXPRESSION OF INTEREST (EoI) FOR MODULAR CRANE ON CALLOUT BASIS FOR BLOCK CB/OS-2

Cairn India Ltd (CIL) is the Operator of CB/OS-2 block located on the west coast of India on behalf of its joint venture partners ONGC Limited & Tata Petrodyne Limited. CIL invites expression of interest from interested parties for supply, installation & operation of Modular Crane on the unmanned offshore platform at CB/OS-2 Offshore Field near Hazira, Surat on call out basis for a period of 2 years.

The scope of work shall comprise of a feasibility study, installation, load test & commissioning of modular crane meeting CIL requirements for lifting 16 T of load (dynamic) from boat to platform deck at a radius of 30 Ft with minimum crane boom length of 50Ft. The contractor has to operate & maintain the crane during period of operations & rig down / rig up once the platform job is completed. The scope of work is applicable to all the three platforms (LA/LB/GA) at CB/OS-2 offshore field as per CIL requirement.

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process ("ICB") process. In view of the nature of the scope, Only those bidders possessing substantial and proven record in supply, installation and operation of such modular crane on offshore platforms shall submit their expression of interest along with the following pre-qualifications documents.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via Smart Source

1. Letter of interest with detailed company information.
2. Details of Organogram along with managerial, supervisory and skilled technical manpower.
3. Details of similar projects undertaken in the last five years with project name, brief scope of work, contract value, with completion certificates, client references & contact details.
4. Details of QHSE policies, operating procedures, quality assurance policy and management & control practices currently in place.
5. Contractor should have executed at least one similar project of value \$ 0.85 MM USD in past three years.
6. Company's financial performance documents (audited balance sheets, profit and loss statements, cash flow statement, auditor's reports and notes to accounts etc.) for last 02 years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of Interest.
7. Annual turnover in each of the immediately preceding two financial years should not be less than 0.85 MM USD.
8. Positive net worth of at least 0.08 MM USD is required in each of the immediately preceding two financial years.



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Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in EOI within 10 days of publication of Expression of Interest.