

CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) BASIS FOR LUMP SUM TURN KEY CONTRACT FOR EFFLUENT TREATMENT PLANT AUGMENTATION PACKAGE AT RAVVA OIL & GAS FIELD

Cairn India Ltd (CIL) is the Operator of the Ravva offshore block located on the east coast of India. CIL is planning to engage a suitable contractor for Augmentation of Effluent Treatment Plant (ETP) for enhancing "Biological Treatment" of effluent in order to achieve BOD norms of final outlet.

CIL intends to award a Lump Sum Turn Key contract for the above mentioned work. To this effect

CIL seeks Expressions of Interest (EOI) from all the potential bidders.

I. Scope of Work :

The scope of work for Lump Sum Turn Key (LSTK) contract for augmentation of ETP for enhancing "Biological Treatment" part of existing ETP shall include but not limited to the following

- Detailed engineering for the required new equipment / skids, modifications in the existing equipment / skids, piping, civil foundation, electrical & instrumentation systems etc.
- Manufacture, supply and erection of required new equipment / skids
- Modification of existing equipment / skid as required
- Fabrication, erection, testing, painting of inter-connecting piping and piping modifications
- Civil foundation for new equipment / skids, foundation modifications wherever required, pedestal supports for piping, cable trays, etc.
- Supply and erection of electrical equipment & instruments including cable laying, termination etc.
- Pre-commissioning, pressure testing, flushing, painting, internal coating (as required)
- Commissioning, start-up and performance run

CIL seeks Expression of Interest (EOI) from reputed Contractors with proven track record of executing similar ETP augmentation works on LSTK basis. Such reputed and capable contractors are requested to respond to this EOI to meet business objectives.

The Companies are requested, as a minimum, to submit the following documents and details which will serve as techno-commercial pre-bid qualification criteria:

- 1. HSE Systems:
 - a. For all Effluent Treatment Plant Package projects executed in last 5 years
 - b. HSE Manual/Policy
 - c. Project specific HSE Plan for similar project
- 2. Letter of interest with detailed company information as follows:
 - a. State the name of the Parent Company

- State the name/address/phone/e-mail of the Company that would execute the Contract
- c. If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture Partners
- d. Organization Structure
- e. Size and capability of Design and Engineering Organization Structure
- f. Installation & Commissioning Organization Structure
- g. Procurement System & Procedure
- h. Material Control System
- i. Supply Chain Management System & Procedures
- 3. Company's financial performance documents (including JV Partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statement for the last 2 years & following details separately;
 - a. Bidder annual average turnover in each of the immediately preceding two financial years shall be \$1.8 MM or INR 9.5 crs.
 - Bidders liquidity ratio in each of the preceding 2 financial years shall not be less than 0.75
 - c. Positive net worth of at least \$ 0.18 MM or 0.95 crs in each of the immediately preceding two financial years.
- 4. Experience
 - a. Bidder should have renowned clients in the field of Oil & Gas Operations/Refineries / Petro-chemicals.
 - b. Bidder shall have minimum of 5 years' experience in the field of construction / revamp of Effluent Treatment Plant Package on LSTK basis with engineering, supply, installation and commissioning capabilities.
 - c. Bidder must provide lists of similar ETP Package projects successfully executed in the last 5 years. Bidder shall demonstrate their ability to deliver complete job scope. Bidder shall attach completion certificates for the projects listed.
 - d. Details of current commitments
- 5. Quality Systems:
 - a. Copy of current ISO Certificate
 - b. Certification of the bidder's QA system by an accredited certification body
 - c. Quality Management System of the bidder
 - d. Bidder shall demonstrate the quality of design & robustness of equipment to be supplied.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest" link** against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via Smart Source