

CAIRN INDIA LIMITED

(CIN: L11101MH2006PLC163934)

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EXPRESSION OF INTEREST (EOI) FOR INSURERS FOR ASSET INSURANCE POLICY

Cairn India is one of the largest oil and gas exploration and production companies in India with a portfolio of 9 blocks across India, Sri Lanka and South Africa.

CIL is in the process of shortlisting Reinsurers for placement of their **ASSET INSURANCE POLICY**. With this EOI, CIL intends to short list names of experienced Standard & Poors "A-"rated (minimum) Reinsurers for their asset insurance policy.

Following are pre- qualification criteria for bidding for this tender:

Asset Insurance Cover:

- 1. Minimum S&P rating of "A-"
- 2. Minimum of 3 years' experience as Reinsurers for Oil & Gas E&P companies.
- 3. Should have lead the operational insurance cover for at least 10 Oil & Gas companies.
- 4. Should have participated as reinsurers for at least 1 Indian Oil & Gas company.

Details required from Reinsurers:

- 1. Company profile, Organization, Set-up.
- 2. Latest annual report / Balance sheet.
- 3. List of clients serviced as lead reinsurers / insurers in the Oil & Gas industry (Indian and international clients)

The Interested Reinsurers who fulfil all the criteria listed above should evince interest have option to participate in the EOI by either

A) Clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the documents and details for prequalification as detailed out above via Smart Source within Five (5) days of publication of this invitation for Expression of Interest.

OR

B) Send the above mentioned details in an envelope should be subscribed with "Reference No. CIL/C&P/EOI/ASSET INSURANCE". All information and documentation shall be provided at the address given below within 5 days of publication of this EOI by e-mail as attached PDF file and via courier to:

Head – PSCM Cairn India Limited, DLF Atria, Phase-2, Jacaranda Marg, DLF City, Gurgaon-122002.Haryana (India) Ph.: +91 124 459 3000, 414 1360 Fax: +91 124 414 5612 Email: pscm@cairnindia.com Website: www.cairnindia.com