

CAIRN INDIA LIMITED

(CIN: L11101MH2006PLC163934)

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RDG GAS DEVELOPMENT PROJECT

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR DESIGN, ENGINEERING, TESTING, SUPPLY AND SUPERVISION FOR INSTALLATION AND COMMISSIONING OF GAS PROCESSING PACKAGE FOR RDG GAS PROCESSING TERMINAL

Cairn India Ltd. ("CIL") is the Operator of the onshore hydrocarbon block RJ-ON-90/1 (the "Block") on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbon Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains a number of major oil and gas discoveries. Raageshwari Deep Gas (RDG) is a major gas field, located down south of RJ Block. Gas from RDG is currently processed at Raageshwari Gas Terminal (RGT) located approx. 80 Km from Mangala Processing Terminal (MPT).

The Operator invites interested experienced suppliers/ manufacturers (Indian and International both) with demonstrated HSE performance and proven quality and delivery capability to express their interest for pre-qualification to participate in International Competitive Bidding process for Supply of Gas Processing package.

The Gas Processing package shall consist of the following processing facilities as a minimum - Gas Dehydration (Glycol based), Dew-Point control, Refrigeration Compressors, Condensate stabilization system, and Hot oil package along with all the associated systems.

The Scope of Work shall include but not limited to:

- Design, Supply, Installation Supervision, Testing, Pre-Commissioning, and Commissioning of Gas Processing package as per functional specifications and all applicable API standards.
- Package shall be capable to handle a capacity of 35 80 MMSCFD of water saturated Natural Gas (No H₂S, CO₂ < 1%) and shall meet the treated gas specification of HC Gas Dew-Point < 4 degree C @ 4400 kPa(g) and water content < 4 lb/MMSCF, and Stabilized condensate specification of RVP < 8 psia
- Package shall be provided as complete integrated unit including but not limited to all necessary equipment, interconnecting process and auxiliary piping & valves, instrumentation and control system, electrical system, and any other necessary items required for safe and continuous operation of the unit.

Specific Pre-Qualification Criteria (Go/No-Go Criteria):

Technical

a. Interested party (or In case, the Interested Party is in Consortium arrangement, then in such scenario lead member of the Consortium) shall have designed, engineered, manufactured, supplied, tested, supervised erection and commissioned at least two similar Gas Processing package of minimum 35 MMSCFD capacity each in last 10 years as on the date of issue of this EoI. Supplied unit shall broadly consist of Gas Dehydration unit (Glycol based), Dew-Point control system, Refrigeration compressors, Condensate Stabilization unit, and Heating media (Electric or Hot oil package) along with all the associated systems as an

integrated unit including all necessary equipment, interconnecting process and auxiliary piping & valves, instrumentation and control system, electrical system, and any other necessary items.

The 10 year time period mentioned above shall be reckoned from the date of issue of this Eol.

Financial

- a. Net Worth: Positive net-worth in each of the immediately preceding two financial years
- b. Turnover: Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value
- c. Liquidity Ratio of not less than 0.60 in each of the immediately preceding two financial years

Note: In case, the Interested Party is in Consortium arrangement, then any member of the Consortium shall be evaluated for Financial Specific Pre-qualification Criteria.

Documents to be furnished in the Proposal for Pre-Qualification

The interested parties are requested, as a minimum, to submit the following documents and details:

- 1. Letter of interest from interested party on their Letter Head.
- 2. Detailed contractor information clearly specifying years of experience in supply of similar packages, organization structure, list of manpower with CVs of key personnel, Plant and machinery list mentioning year of manufacturing, support agencies and other facilities and resources
- 3. Details of similar Gas Processing package manufactured/ supplied in the last 10 years in the format attached herewith Refer Annexure-1.
- 4. List of current ongoing contracts of similar nature under execution in the format attached herewith Refer Annexure-2
- 5. Interested party should indicate a delivery period (delivery at site) for manufacturing, supply and commissioning of such Gas Processing package and should provide details of actual delivery period for such units supplied in last ten years.
- 6. Project Execution & Management / Planning & Scheduling methodology
- 7. Demonstrate Technical and Managerial resource availability including engineering and procurement capabilities along with organogram and resource responsibility
- 8. Demonstrate Fabrication and Testing capacities & capabilities along with list of testing procedures
- 9. Details of its base in India / Asia / Far East to extend prompt after sales support
- 10. Health Safety and Environment (HSE) policies, HSE Safety Manual / Procedures, HSE Organogram in-line with internationally accepted practices and HSE performance statistics (LTIFR, FAR, MVAFR) for last five (5) years.
- 11. HSE certification / accreditation / safety award / reward / recognition received & past experience with CIL
- 12. Quality Manual, Policies and Procedures, Quality organogram in line with internationally accepted practices along with list of quality trained resources and competency matrix
- 13. Copies of ISO certifications for ISO 9001, ISO 14001, OHSAS 18001, other statutory certification like DGMS, ASME U stamp , API etc.
- 14. Procedures/ Systems for subcontractors & vendors evaluation and appointment
- 15. Reference to demonstrate knowledge & capability for similar jobs under Indian Statutory and Regulatory requirements.
- 16. Details of litigations in last 5 years
- 17. Financial performance documents (Audited Balance sheets, Profit and Loss statements etc.) for last two (2) years.

EOI submission shall be complete with the above requested information.

The interested parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this,

interested parties would be invited to submit their response via Smart Source (Cairn's e-Sour interested parties would be requested, as a minimum, to submit the above documents and details fo Smart Source within twenty one (21) days of date of publication of Expression of Interest.	