



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

EXPRESSION OF INTEREST (EOI) FOR CIVIL WORK AT BHOGAT TERMINAL (JAMNAGAR, GUJARAT) FOR MANGALA DEVELOPMENT PIPELINE PROJECT

Cairn Energy India Pty Ltd. ("CEIL") is the operator of block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985.

CEIL intends to award a contract for Construction of Boundary Wall at the Bhogat Terminal through a Competitive Bidding process. The Construction Contractor's scope shall include:

- Construction and Supply of Material for:-
 - Construction of Boundary Wall of 2.7m height with RCC framed structure and brick filling, 0.60m barbed wire concertina coil fencing over a perimeter of approx 6.0 km.
 - Construction baffle Boundary wall of minimum 2.1m height between Living Quarter and Storage Terminal with ornamental metal wall cum brick/block works of approx 0.50 Km length.

CEIL seeks Expression of Interest (EOI) from reputed Contractors for the above mentioned works. Only those companies possessing substantial and proven record of performance in executing similar jobs of similar magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents (two sets) and details:

1. HSE Systems:

- a. HSE Statistics in terms of LTI/LTIFR/Near Miss Incidents for all projects executed in last 3 years.
- b. Resume of proposed HSE Manager and HSE supervisors and details of roles and responsibilities.
- c. Copy of Organogram demonstrating reporting lines
- d. Existing HSE Policy/Procedures/Manual covering 'Safe Excavation Standard' and typical HSE plan for similar project.
- e. Details of required accident and incident reporting system.
- f. Staff & Workers Accommodation standards details

2. Letter of Interest with detailed Company information as under:

- a. Name of the parent Company.
- b. Name, Address, Phone, E-mail of the company that would execute the Contract.
- c. If a Joint Venture to be proposed, Name, Address, Phone, E-mail of all Joint Venture partners.
- d. Organization Structure.
- e. Size of Departments (members).
- f. Procurement system & procedures of the company including size (members) of Procurement Dept.
- g. Material Control System.

3. Company's Financial Performance Documents (including JV Partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statements for the last 3 years & following details separately:

- a. Company Turnover based on last 3 audited Financial statements.
 - b. Company's Net Worth based on last 3 audited Financial statements.
 - c. Working Capital based on last 3 audited Financial statements.
 - d. Banker's name, Address and preferably a Solvency certificate from the bank indicating the credibility limit in financial terms.
4. Experience:
- a. Lists of similar projects successfully executed in the last Five years or currently under execution in India or abroad with completion certificates / job completion details as applicable.
 - b. Separate List of similar Contracts executed in the last Five years of order value equal to or greater than INR 35.0 Crores.
 - c. Detail of current commitments including percentage completion of the ongoing works.
 - d. Experience of working in Gujarat and Jamnagar district or region.
 - e. Prior experience of working with Cairn or ONGC.
5. Manpower & Equipment Details:
- a. Details of Key staff Members who shall be involved in the Project execution including their experience levels.
 - b. Detail of equipment owned by the Company relevant to execution of advertised contract.
 - c. Statement of the use of modern technology and construction techniques for this type of Project.
6. Quality Systems:
- a. Copy of current ISO Certificate or other certifications as applicable.
 - b. QMS of the Company and copy of corporate statement QA Plan.
 - c. Dedicated QA Staff in the company.

The envelope should be subscribed with "**Reference No. CEIL/P&SCM/EOI/MDPP/CBW/11**". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

Director – P & SCM
Cairn Energy India Pty. Limited
Tower A, Paras Twin Tower, Sector Road, Sector 54
Gurgaon 122002 [Haryana]
Tel.: +91-124-4764000
E-mail: rjnprocurement@cairnindia.com