



CAIRN LANKA (PRIVATE) LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR PROVISION OF EXPATRIATE CONTRACT STAFFING SERVICES FOR DRILLING OF EXPLORATORY WELLS IN DEEPWATER BLOCK OFF SRI LANKA

Introduction

Cairn Lanka Private Ltd. (“CLPL”) is the Operator of the Offshore **SL 2007-01-001** Contract Area. The Contract Area lies in the Gulf of Mannar in deep water, just off the NW coast of Sri Lanka. CLPL is planning to commence exploration drilling activities (3 firm wells) in the SL 2007-01-001 by December 2011.

CLPL seeks an Expression of Interest from suitably experienced Service Contractors who wish to make bids to provide “Expatriate Contract Staffing Services” to depute non Sri Lankan Nationals to Cairn Lanka Pvt Ltd. Detailed descriptions are mentioned in the Service Details below.

Contractors with experience in running Expatriate Contract Staffing Services, with highly qualified people, systems and policies to deliver requirement of Cairn Lanka and can provide the services as listed below will be considered.

Specifics

Only those Contractors who can comply with all of the following and can, by their submission, demonstrate a successful track record, listing previous projects requirements, current services projects in progress, clients, and client key contacts that may be approached, in each of the areas below, should respond to this Notice. The criterion of evaluation is as following:

- The Company gives preferential weight age to
 - Service providers who are already providing Contract Staffing Services to Indian or other multinational companies for Expatriates from across the globe.
 - Service providers who have established office and well qualified and trained team and are experienced in providing Services in international countries.
 - Who are equipped and experienced in managing statutory compliance of local labour laws and other related laws in country of operations.
 - Who are already experienced in providing such services on projects with various companies, within or outside Sri Lanka and take care of deduction, remittances and records (wherever applicable).
 - Who can provide dedicated professional to handle related matters.

Documents Required

Companies are requested, as a minimum, to submit the following documents and details for Pre-qualification:

1. Letter of interest clearly indicating the Project reference.
2. Detail Company Information with Organisation structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last three years under headings:
 - a) Brief scope of work b) Value of work in USD c) Contractual Duration d) Actual completion of Project e) Clients name f) Contact details of the Client (Cairn Lanka may approach the client directly for the feedback)
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion
6. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
7. Quality assurance & Quality control practices currently in place for the execution of similar work.
8. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.
9. Name, Designation, e-mail, contact number of the person who will be executing the contract
10. Methodology proposed to provide the required Manpower as per the Scope of Work.
11. Copies of all registration Certificates.

Services Details

The Contractor shall submit their response to this Expression of Interest stating the following Service and wishing to be considered for inclusion on the bid list(s).

Services comprise, inter alia, the following:

1. "Expatriate Contract Staffing Services" to depute non Sri Lankan Nationals to Cairn Lanka Pvt Ltd, as per specifications, numbers and timelines spelt out by Cairn Lanka Pvt Ltd and agreed. Manpower could be technical or non technical, specialist or non specialist as required by CLPL.

Interested Contractors who can fulfil all of the specifics listed above (any or combination of the studies) must submit their response including the details and references stated above, in writing and by e-mail along with the company profile no later than 4 (four) days from the date of this publication. Please also state clearly the particular service / services from the list above. The envelope shall be super scribed with "**Provision of Expatriate Contract staffing services - Prequalification 2011**" and shall be addressed to:

General Manager – Contracts & Procurement Dept.

CAIRN LANKA (PRIVATE) LTD

c/ o Cairn Energy India Pty. Limited

Ground floor, Tower A, Paras Twin towers, Sector 54, Gurgaon 122 002 Haryana, India

Ph: +91 124 459 3000 Fax: +91 124 288 9320

E-mail: pscm@cairnindia.com Website: www.cairnindia.com