



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISION OF HPHT WELL CONTROL COACH FOR RAVVA LO 110 BLOCK

Cairn India Ltd. ("CIL") is the Operator of the Offshore **Ravva Oil and Gas Field (Ravva)**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India.

The scope of work/ services for this EOI is limited to works/services within the Scope of Work. The scope of work/ services would broadly consist of the following:

1. Global experience – Onshore / Offshore drilling, workover & completion Operations
2. HPHT Exploration and Development drilling Experience– Completions and well testing – minimum 3 projects with CO2 and H2S environment required.
3. MPD experience – minimum 3 projects required, with 2 on HPHT wells.
4. Provision of on-site, HPHT specific training for COMPANY'S, DRILLING CONTRACTOR'S and Third Party Personnel on board the DRILLING UNIT.
5. Supervision/Assistance during Well Control events.
6. Auditing drill unit well control equipment, procedure & personnel.

Specifics

Only those Contractors who can comply with all of the following and can, by their submission, demonstrate a successful track record, listing previous projects, current Services projects in progress, clients, and client key contacts who may be approached, in each of the areas below should respond to this Notice. The Contractor must submit details for the following:

- Organizational structure, detailing their nominated management, staff and business process support to carry out the Services.
- Proposed personnel for HPHT coach should have a valid recognised certificates (including, but not limited to BOSIET, HUET, IWCF or WellCAP, etc)
- Details of completion of similar type of jobs in the last five years by proposed personnel in HPHT environment
- To demonstrable capability to commence work to meet the schedule of CIL. The Contractor's experience in mobilizing the personnel on schedule shall be clearly stated.
- Willingness to develop a close long term relationship with CIL
- Contractor must demonstrate that they have sufficient financial standing to commence and continue an operation of this magnitude

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process ("ICB") process. In view of the nature of the scope, only those suppliers possessing the requisite and proven record of performance in executing at least three similar jobs of value exceeding USD 500000 in last 5 years should respond to this notice.



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The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest” link** against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last five years under headings:
 - a) Brief scope of work
 - b) Value of work in INR
 - c) Contractual Duration
 - d) Actual completion of Project
 - e) Clients name
 - f) Contact details of the Client (CIL may approach the client directly for the feedback)
 - g) Safety Certification / Inspection of plant and machineries
 - h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
6. Experience of working in similar terrain.
7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.

The interested suppliers should evince interest to participate in EOI within 10 days of publication of Expression of Interest.