

GLOBAL EXPRESSION OF INTEREST (EOI) FOR HIRING OF AVIATION CHARTER SERVICES

Cairn India Limited ("CIL") is the operator of various offshore and onshore oil and gas blocks located in eastern and western India. CIL wishes to acquire the services of a suitable vendor to provide charter services to support the business activities

The work scope for each such requirement would broadly consist of the following:

- Air Travel between Delhi and Uttarlai and/or other locations as maybe required
- Charter capacity can be 4 to 10 seats.
- Possible overnight stay of aircraft at location during flights
- Vendor will be responsible for obtaining the passport and other necessary information on the foreign / Indian passengers, as required for the operational clearances and permission of the flight from the MOD Govt of India.

CIL on behalf of its joint venture partners invites reputed Contractors with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in international competitive bidding process (ICB). In view of the nature of the scope, only those companies with at least 3 years experience of successfully providing aircraft in compliance and conformance of the Indian Aviation rules and regulations laid down by DGCA should respond to this notice.

In addition to the above requested documentation, bidders shall also submit credentials to support the specific qualification criteria for each package.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest"** link against the corresponding EoI listing on the Cairn India website http://www.cairnindia.com and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via **Smart Source** (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via **Smart Source**.

- 1. Letter of interest
- 2. Detail Company Information with Organisation structure
- 3. Details of completion of similar type of services in the last 2 years under headings:

 a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of services e) Clients name f) Contact details of the Client (CIL may approach the client directly for the feedback g) Safety Certification / Inspection/maintenance/repair/technical support of aircrafts h) HSE statistics, LTI graph etc.
- 4. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc. for last 3 years.
- 5. Evidence to establish ability to supply aircraft from a pool of minimum 3 aircrafts.
- 6. List of all jobs under execution with the value of the Job and percentage completion. (With particular emphasis on project of similar magnitude carried out in any Corporate Sector)



- 7. Experience of working in similar scope of work.
- 8. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years.
- 9. Quality assurance & Quality control practices currently in place for the execution of similar work.

CIL request interested contractors to submit their Expression of Interest along the requested details within ten (10) days of publication of this EOI by over Smart Source by clicking on the **"Evince Interest"** as mentioned above.