

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

EXPRESSION OF INTEREST (EOI) UNDER DOMESTIC COMPETITIVE BIDDING BASIS FOR HIRING OF PASSENGER VEHICLES FOR RAJASTHAN

Cairn Energy India Pty Limited (CEIL) requires passenger vehicles on hire basis confirming to International Association of Oil & Gas Producers (IAOGP) guidelines, for their operations in Rajasthan, to transport personnel within Rajasthan and neighbouring states as required. The tentative requirement of total passenger vehicles (Vehicle Type: Bolero, Innova, Scorpio, Safari 4 x4, Ambulance etc) is 170 nos.

The contract shall be for dedicated vehicles on Monthly Hire and day rate hire call out basis for duration of two (2) years commencing January 2012 with a provision of extension for another year at sole discretion of Company.

CEIL seeks Expression of Interest from suitably experienced Transport Contractors, preferably from Barmer and Jodhpur having experience in oil and gas industry, for work which broadly encompasses the following:

- 1. Providing passenger vehicles as per IAOGP and Cairn Road Safety Policy guidelines on monthly 12/24 hrs basis and Day rate call out basis.
- 2. Providing drivers (Barmer Based) with a minimum 3 years experience and under gone Defensive Driving Training.

With this EOI, CEIL intends to short list names of experienced Passenger Vehicle service contractors for invitation to bid for the same.

Only contractors with the following pre-requirements shall bid for this tender:

1. All existing contractors providing services for Passenger Vehicles for Rajasthan to Cairn shall be qualified subject to compliance to Cairn HSE, Road Safety and Drug and Alcohol policy and their Performance evaluation. However ownership details to be submitted by existing contractor.

And / OR

- 2. Contractor shall be from Barmer / Jodhpur region & shall be registered not later than Dec' 2009
- 3. Annual turnover of INR 30 lakhs and above
- 4. Minimum of 2 years experience as operators / contractors particularly dealing with oil and gas exploration or refineries and petrochemicals.

- 5. Should have capacity to provide 10% of total vehicles requirement during the contract period of all categories with support facilities for operations.
- 6. Should have lawful occupancy of the office premises including trained supervisors at the required locations of operations.
- 7. Should be profit earning firm/company for at least three preceding years.
- 8. In case of contract vehicles being taken for maintenance or repairs, should be able to replace the vehicle with similar or equivalent make.
- 9. Should have a reference list preferably by Govt /PSU/Reputed Company
- 10. Should be registered with service tax authority

Interested Contractors who can fulfil all the criteria listed above shall submit their response by marking Subject as "Hiring of Passenger Vehicles for Rajasthan" with the following details within 10 days of publication of this advertisement to the address given below:

- Company profile, Organisation set up and ownership details.
- State Name/Address /Phone/Email of the authorised personnel who would execute the contract
- List of vehicles owned and Operational facilities
- List of similar work successfully executed in last 2 years.
- List of current contracts in hand
- Balance sheet and Profit and Loss Account for the past 2 years
- Bankers name and certificate of solvency
- PAN card copy
- Company Safety Policy

The envelope should be subscribed with "Reference No. CEIL/PSCM.OPS/EOI/RJ-Vehicle /6000000886". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

GM – P&SCM

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