



CAIRN INDIA LIMITED

**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)
BASIS FOR THE SUPPLY & SERVICES OF INTELLIGENT PIGGING OF OFFSHORE PIPELINES AT
RAVVA OIL AND GAS FACILITY**

Cairn India Limited (“CIL”), is the Operator of the Offshore **Ravva Oil and Gas Field (Ravva)** on behalf of itself and its Joint Venture (JV) partners - Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India.

CIL on behalf of the JV partners invites reputed contractors (both Indian and International) to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding Process (“ICB”) for Supply & Services of intelligent pigging of offshore pipelines)

Ravva Offshore field comprises pipelines varying in sizes from 4”NB to 20”NB for different services like multi-phase flow, oil, gas & water injection. CIL intends to carry out an internal assessment of these offshore subsea pipelines utilising high-resolution MFL/UT type instrumented Pig (Intelligent Pig) as per the scope of work.

Only Interested parties meeting following criteria should respond to this Eoi:

- ❖ Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60
- ❖ Minimum Five (5) years’ experience in providing complete services for carrying out intelligent pigging of Offshore Hydro carbon pipe lines.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Details of number of offshore pipelines (multiphase flow, oil, gas, injection water) for which bidder carried out intelligent pigging (IP), UT gauging, Calliper run in last five years including the name of the Client, Contractual Duration for each client and Contact details of the Client.
- ❖ Organisation structure & list of manpower responsible for providing services of intelligent pigging services.
- ❖ Bidders established Health, Safety and Environment (HSE) Policy & procedures
- ❖ Loss Time injury (LTI) Track record for last 3 years (Hrs lost)
- ❖ Bidders established QA Plan, Policy and Procedures.
- ❖ Bidders ISO-9001 Certification, API Q1 certification or equivalent
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest



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Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ❖ In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.