



Energy for India

CAIRN INDIA LIMITED

**EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTION OF PERMANENT LIVING QUARTERS AT RADHANPUR
TERMINAL FOR MANGALA DEVELOPMENT PIPELINE PROJECT (MDPP)**

Cairn India Ltd. ("CIL") is the operator of the Block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CIL and its JV partners have approval from Government of India (G.O.I) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The pipeline project involves a main 24" underground/ continuously heated/ insulated Crude Oil Export Pipeline of approximately 670 km, 24"/ 10" spur lines , 8" Gas (fuel) Pipeline, intermediate pumping station/ terminals and related facilities for the transportation of approx. 1, 75,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the different customers along the Pipeline route and land fall terminal point at Bhogat, in the state of Gujarat.

Cairn India Limited (CIL) intends to develop Living Quarters Facilities for boarding and lodging of its site operations staff based at Crude Oil Terminal at Radhanpur in Gujarat. Facilities shall include but not limited to Civil, structural, Architectural, HVAC, Mechanical, Piping, telecommunication, instrumentation, Electrical, Plumbing, fire detectors and other associated works.

CIL on behalf of its joint venture partner's invites reputed & experienced construction contractors possessing substantial and proven track record of performance to express their interest to participate in pre qualification as bidders and to participate in competitive bidding process. In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

1. Average Annual turnover of > / = INR 26 Cr in any of the last three years.
2. Minimum of 3 years of recent experience in executing the similar project in construction of residential and commercial townships as construction contractors.
3. Proven record of performance in executing at least 01 project of 13 Cr ongoing in past 05 years (or) 02 projects of 6.5 Cr each in past 05 years or 03 Projects of INR 4.3 Cr each in past 05 years
4. Should be profit earning firm/company for at least three preceeding years.

In addition to the above requested documentation, bidders shall also submit credentials to support the specific qualification criteria for the package.

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the project reference and shall be submitted separately for refno.CIL
2. Detail Company information with Organization structure, List of manpower with CV's of key personnel, Parent company, Plant & machinery list mentioning year of manufacture, support agencies and other facilities and resources.

3. List/ Details of similar type of projects successfully executed in the last three years and similar projects/agreements currently under execution under headings a) Brief scope of work b) Value of work c) Contractual duration d) Actual completion of project e) Client name f) Contact details of client (CIL may approach the client directly for feedback)
4. Typical project planning and execution methodology
5. Details of Key Members who shall be involved in the Project execution including their experience levels.
6. Details of equipment owned by the company relevant to execution of advertised contract
7. Details of capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule should be clearly stated.
8. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
9. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
10. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years
11. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
12. Copy of registration certificates (Labour law, EPF, Registration etc)
13. Company's financial details for last 3 years (Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account & cash flow statement for last 3 years & following details separately.
 - a) Company Turnover based on last 3 audited/Financial statements.
 - b) Company's Net Worth based on last 3 audited/Financial statements.
 - c) Working Capital based on last 3 audited/financial statements.
 - d) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms

The envelope should be subscribed with "Reference No CIL/PSCM/EOI/RLQ/1000031843". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e mail and via courier to:

DGM – Procurement and Supply Chain Management.

Cairn India Limited.,

2nd Floor, Vipul Plaza, Near Suncity, Sector – 54.

Gurgaon 122002, Haryana.,

Tel: +91-124-47664000, Fax: +91-124-4764568

E-mail-ops.pscm@cairnindia.com



Energy for India

CAIRN INDIA LIMITED

**EXPRESSION OF INTEREST (EOI) FOR ENGINEERING, PROCUREMENT AND
CONSTRUCTION (EPC) OF LIVING QUARTERS AT BHOGAT TERMINAL
IN JAMNAGAR, GUJARAT FOR MANGALA DEVELOPMENT PIPELINE PROJECT
(MDPP)**

REFERENCE NO. - CIL/PSCM/EOI/MDPP/BHOGAT-GUJ-LQ/12/1000028646

Cairn India Ltd. ("CIL") is the operator of Block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and the Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985.

CIL has set up and commissioned a 600 km long pipeline, pumping stations, terminals and related facilities for the transportation of 1,50,000 to 1,75,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the downstream terminal point on the Gujarat coast at Bhogat in Jamnagar District.

Cairn India Limited (CIL) proposes to develop Living Quarter Facilities for Project Construction and Operations staff. Facilities shall include but not limited to Engineering, Civil, Structural, Architectural, HVAC, Mechanical, Piping, Telecommunication, Instrumentation, Electrical and Plumbing (MEP), Fire Protection works and other associated works.

With this EOI, CIL invites reputed Construction Companies possessing substantial and proven track record of performance in executing the construction of Living Quarter Facilities.

Only contractors with the following pre-requirements shall bid for this tender:

1. Annual turnover of interested party/parent company should be greater than or equal to INR 33 Cr in any of the last three years.
2. Minimum of 3 years of recent experience in executing the similar project in construction of residential and commercial townships as construction contractors.
3. Proven record of performance in executing at least 01 project of 33 Cr ongoing in past 05 years (or) 02 projects of 16.5 Cr each in past 05 years (or) 03 Projects of INR 11 Cr each in past 05 years.
4. Should be profit earning firm/company for at least three preceding years.

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the project reference, and shall be submitted separately for reference no. **CIL/PSCM/EOI/MDPP/BHOGAT-GUJ-LQ/12/1000028646**.
2. Detailed Company information with Organization structure, List of Manpower with CV's of key personnel, Parent company, Plant and Machinery list mentioning year of manufacture, support agencies and other facilities and resources.
3. List/Details of similar type of projects successfully executed in the last three years and similar projects/agreements currently under execution under headings a) Brief scope of work b) Value of work c) Contractual duration d) Actual completion of project e) Client name f) Contact details of client (CIL may approach the client directly for feedback).
4. Typical Project planning and Execution methodology.
5. Details of Key Members who shall be involved in the Project execution including their experience levels.
6. Details of Equipment owned by the company relevant to execution of advertised contract.
7. Details of capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule should be clearly stated.
8. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
9. List of Policies, Procedures and Quality Assurance practices currently in place for the execution of similar work.
10. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years.
11. Quality assurance and Quality control plan/procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
12. Copy of Registration certificates (Labour law, EPF, Registration etc).
13. Company's Financial details for last 3 years (Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account and Cash flow statement for last 3 years and following details separately.
 - a) Company Turnover based on last 3 audited/Financial statements.
 - b) Company's Net Worth based on last 3 audited/Financial statements.
 - c) Working Capital based on last 3 audited/financial statements.
 - d) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms.

The EOI to be submitted should refer the below mentioned reference no.: "CIL/PSCM/EOI/MDPP/BHOGAT-GUJ-LQ/12/1000028646". All information and documentation shall be provided at address below within Fourteen (14) days of publication of this EOI by e-mail as attached PDF file and via courier to:

DGM – Procurement and Supply Chain Management
Cairn India Limited
1st Floor, Tower A, Paras Twin Tower, Sector Road,
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