



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

EXPRESSION OF INTEREST FOR FACILITY MANAGEMENT CONTRACT FOR THE VIRAMGAM TERMINAL, GUJARAT FOR MANGALA DEVELOPMENT PIPELINE OPERATION

Cairn Energy India Pty Ltd. ("CEIL") is the Operator, on behalf of the Joint Venture partners Cairn Energy Hydrocarbons Limited and ONGC in Contract Area RJ-ON-90/1 in the State of Rajasthan, India. Production activities from this area have commenced with the Mangala Field development.

CEIL seeks an Expression Of Interest from suitably experienced Contractors who wish to receive bids to provide Facility Management Services for their Viramgam Terminal, Gujarat. Services will be contracted as multiple services bundled together. Primary term of the Contracts will be three (3) years, with possible extensions. The expected start date for the provision of the services is December 2011.

Only Contractors who have a minimum of three (3) years experience in providing the below mentioned Services, in support of a multi- Facility Management and Maintenance Service shall be considered.

The details of the Services that the Company envisages to Contract are mentioned below.

Sr. No.	Service Category	Broad Scope of Service
1	Catering Services	<ul style="list-style-type: none">• Managing the facility kitchen• Providing experienced chefs and catering personnel• Managing the food service• Managing the wet and dry stores• Ensuring stock levels of all raw materials is always at the optimum.• Hygiene management• Managing Pantries
2	Housekeeping Services	<ul style="list-style-type: none">• Provision of trained housekeeping personnel.• Housekeeping of 23 guest rooms.• Housekeeping of all common areas• Provision of all cleaning supplies, toiletries etc• Manage the facility Laundry.• Manage pest control services of the premises.
3	Facility Maintenance	<ul style="list-style-type: none">• Provision of Maintenance Technicians/ Electrical/Plumbing and Carpentry – For managing HVAC system, Plumbing and water system, Pumps, Electrical panels and equipment.• Carry out preventive maintenance.• Carry out shut down maintenance.• Manage services complaints relating to guest rooms.• Maintain stock of electrical, plumbing and other consumables.

The Contractor shall bid for the Services on a Bundled basis. This bundling of contracts would be in place at the commencement of these services.

Only those companies/ consortium possessing substantial and proven record of performance in executing similar contracts of this magnitude, with a **minimum turnover of Rs 7.5 crores per annum** for the past two years should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest along with company/consortium information detailing their nominated management, staff, and business process support to carry out a multi-year, major services campaign for all types of operating facilities.
2. Lists of similar work successfully executed in the last three years and similar projects/agreements currently under execution. (With particular emphasis on work carried out with Oil and Gas Operators). Contact details from the earlier projects shall be provided by the bidders.
3. List of current contracts of similar nature with contact details
4. Details of capability to mobilise and commence work to meet CEIL's schedule. The Contractor's experience in mobilising on schedule shall be clearly stated.
5. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CEIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
6. Details of Management, Operating and Maintenance schemes with copies of certification.
7. Intent to develop a close long term relationship with CEIL.
8. Methodology indicating increase in Indian content of these services over time.
9. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
10. Health, Safety and Environment (HSE) policies, procedures and statistics covering the last 4 years.
11. Corporate financial details for last 3 years.
12. Copies of ISO certifications.
13. In case of sub-contracting, submission of above relevant documents of the proposed sub-contractors.

The envelope should be subscribed with "**Reference No. CEIL/PSCM/EOI/MDP0/FMS/1000020485**". All information and documentation shall be provided at address below within fourteen (14) days of publication of this EOI by e-mail as attached PDF file and via courier to:

GM - PSCM
Cairn Energy India Pty Limited,
9th Floor ,Paras Twin Towers ,Tower B ,
Sector 54, Gurgaon-122 002
Tel.: +91-124-4764000
E-mail: ops.pscm@cairnindia.com