



WE FUEL AMAZING

CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) FOR DESIGN, MANUFACTURING, SUPPLY AND SUPERVISION OF INSTALLATION AND COMMISSIONING OF INTEGRATED GAS PROCESSING UNIT

Cairn India Limited (CIL) is the Operator on behalf of Joint Venture partners CEHL and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 at Barmer in the state of Rajasthan, India. The RJ-ON-90/1 Block contains northern oil discoveries namely Mangala, Bhagyam, and Aishwarya. Rageshwari gas terminal (RGT) is gas processing terminal and located at around 80 Km from Mangala processing terminal (MPT).

CIL seeks Global Expression of Interest under International Competitive Bidding Process from potential experienced manufacturers (Indian and International both) with proven track record of delivery who wish to receive invitation to tender for Supply of the Integrated Gas Processing unit.

The Integrated Gas Processing unit shall be complete in all respect to handle Natural Gas capacity ranging from min. 20 to max. 100 MMSCFD and shall meet the treated gas specification of HC Gas Dew Point < -3degree C @ 4400 kPa(g) and water content < 7 lb/MMCSF. The unit shall include but not limited to all necessary equipment, Control System, Process and Auxiliary piping and valves inside the unit, all field instrumentations, electrical and control panels and any other necessary items required for safe and continuous operation of the unit. Modular skidded units requiring minimum site work shall be preferred. The system shall be designed for 69 barg @ 80 Deg C.

Only those Companies/consortium meeting the following criteria as a minimum should respond to the EOI:

- a. Positive net-worth of at least USD One Million Three Hundred Thousand (\$ 1,300,000) in each of the immediately preceding two financial years.
- b. Annual average turnover in each of the immediately preceding two financial years should be USD Thirteen Million (\$ 13,000,000).
- c. Liquidity ratio in each of the preceding two financial years shall not be less than 0.75
- d. Should have experience of execution of at least one project during the last 3 financial years in providing similar types of Integrated Gas Processing Units, which includes either of-the Shelf or Designed and Manufactured units.

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest along with company/consortium information detailing their nominated management, staff, and business process support to carry out a multi-year, major services campaign for all types of operating facilities.
2. Company's Turnover mentioning on company letter head with supporting documents.
3. Lists of similar work successfully executed in the last five years and similar projects/agreements currently under execution along with copies of work orders (With particular emphasis on work carried out with Oil and Gas Operators). Completion certificates/ feedback certificates along with contact details from the earlier projects shall be provided by the bidders.
4. List of current contracts of similar nature with contact details.
5. List of similar projects in oil & gas with Indian customers.
6. Contractor shall showcase its capability & infrastructure by providing details such as project execution & management/ Planning and scheduling methodology, Technical/ Managerial resources availability, Engg. Software/ Technical support availability, Fabrication & Testing capability and capacities along with Procurement capability, Spare capacity and ability to supply within the project schedule based upon current shop floor loading, Supply base in India / Asia / Middle East to extend prompt after sales support etc.
7. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
8. Health, Safety and Environment (HSE) policies, procedures and statistics covering the last 3 years.
9. Contractor's adherence to legal statutory requirement & corporate financial details for last 3 years.
10. Copies of ISO certifications for ISO 9001, ISO 14001, BS OHSAS 18001 etc.

11. No. of ongoing litigation for last 5 Years.
12. LTI track record for last 5 Years.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding Eol listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

The interested suppliers should evince interest to participate in Eol within 14 days of publication of Expression of Interest.