

## CAIRN INDIA LIMITED

# DOMESTIC EXPRESSION OF INTEREST FOR LOGISTICS ACITIVITIES OF "PAM (POLY ACRYL AMIDE POWDER) CHEMICAL" CONTAINER AT BANIA SAND DHORA, RAJASTHAN

Cairn India Ltd ("CIL") is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partner Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam, Aishwariya, Rageshwari and Saraswati Fields.

CIL is intends to award service contract for Inventory management & logistics services for handling PAM Chemicals received from the International suppliers. at the Polymer Storage Yard (PSY) at Bania Sand Dhora (BSDA).

Minimum Scope of work for this service shall be as follows

Sr. no.	Key logistics activities
	Inventory management activities:
1	Inventory management activities through implementation of robust software systems for continuous monitoring of inventory in transit from vendor's location to the Polymer Storage Yard (PSY) at BSDA, maintaining minimum inventory levels at the Polymer Storage Yard (PSY) at BSDA, etc
	Container yard activities:
2	Handling of Standard 20" feet containers at the Polymer Storage Yard (PSY) at BSDA and Central Polymer Facility (CPF) plant near Mangala Processing Terminal (MPT) at Barmer including loading/unloading from trailers, stacking of laden and empty containers, etc
	Road Transportation:
3	Transportation of laden –Standard containers by road from the Polymer Storage Yard (PSY) at BSDA to Central Polymer Facility (CPF) near Mangala Processing Terminal (MPT), Barmer for unloading and returning with empty containers

CIL invites reputed Service providers with demonstrated similar experience to express their interest:

Service provider meeting the following criteria as a minimum shall respond

## **GO- NOGO Criteria**

**Technical:** Bidder should have experience of minimum 5 years in the field of Inventory / Warehouse Management and Logistic services in handling Chemicals.

### Financial:

- Supplier turnover for last Two (2) audited years should be more than INR 15Crs.
- Supplier's net worth should be more than or INR 1.5Crs for last Two (2) audited years.
- Liquidity ratio in each of the preceding years shall not be less than 0.75.



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The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform).

The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via Smart Source

- 1. Letter of interest clearly indicating the Project reference
- Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources
- 3. Provide the below mentioned information to illustrate their ability to execute the contract
  - a. Detailed information on warehousing experience as per the format in Appendix 1
  - b. Detailed information on inventory management services being provided to key clients as per the format in Appendix 2
  - c. Detailed information on container yard operations experience as per the format in Appendix 3
  - d. Detailed information on the trailer road transportation operations experience as per the format in Appendix 4
  - e. Details of Accident/Incident History of the contractor for Road transportation operations
  - f. Details of HSE and Quality control Policies
  - g. Details of Road Safety Management policies and plans in place
- 4. Typical Project Planning and Execution methodology
- 5. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. .

. The interested suppliers should evince interest to participate in Expression of Interest within 14 days of publication of Expression of Interest.