



WE FUEL AMAZING

**GLOBAL EXPRESSION OF INTEREST (Eoi) FOR ETP AUGMENTATION AT CB/OS-2 ONSHORE FACILITY
FOR CB/OS-2 BLOCK**

Cairn India Ltd. ("CIL") is the Operator of the Offshore **CB/OS-2** block, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited, located off the west coast of the state of Gujarat, India.

The augmentation is to be done in the existing ETP of 20m³/hr capacity for biological treatment, which includes supply & installation of major equipment such as Biological Treatment units (SBR), Sand & carbon filters, sludge drying bed, etc. The scope of the LSTK contractor includes design, engineering, Supply, construction, installation, integration with existing facilities, testing & commissioning of all electrical, instrumentation, mechanical equipment & accessories, associated civil works, etc. related to the ETP augmentation project.

CIL on behalf of the JV partners invites reputed Contractors with minimum 5 years' experience, demonstrated HSE performance, possessing substantial and proven record in design, engineering, construction, installation, integration and commissioning of ETP on LSTK basis to express their interest to participate in pre-qualification.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest with detailed company information.
2. Details of Organogram along with managerial, supervisory, skilled manpower and available other staff to manage the project
3. Details of similar projects executed in the last five years and those of currently under execution with project name, client's name, brief scope of work, contract value, completed man hours, contractual & actual completion date with completion certificates, client certification, client references & contact details.
4. List of policies, procedures and quality assurance and quality control practices currently in place for execution of similar work
5. HSE policies, implementation procedures in line with accepted practices.
6. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –



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- a. Net Worth – Positive net worth of at least USD 0.48 MM in each of the immediately preceding two financial years
- b. Turnover - Annual Average turnover in each of the immediately preceding two financial years should be approx. USD 4.8 MM
- c. Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.75

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest.