

(Incorporated in Mumbai, India CIN: L13209MH1965PLC291394)

**Global Expression of Interest under International Competitive Bidding (ICB) for
Third Party Inspection (TPI) Services**

Cairn Oil & Gas, a division of Vedanta Limited is the Operator of following blocks

- a) Onshore RJ-ON-90/1 block (Rajasthan, India) Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The RJ-ON-90/1 Block contains oil discoveries namely Mangala, Bhagyam, & Aishwarya, other Satellite fields and gas discoveries namely Raageshwari. In addition to these fields, various other discoveries would be developed over a period of time.
- b) Operator of Offshore Ravva Oil and Gas Field (Ravva), on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India
- c) Operator the Offshore CB/OS-2 block, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited, located off the west coast of the state of Gujarat, India.

Cairn Oil & Gas, a division of Vedanta Limited on behalf of the JV partners invites Expression of Interest under International Competitive Bidding (“ICB”) process from reputed Third Party Inspection agencies (both Indian and International) with demonstrated capability for providing multi-disciplinary engineers for inspection, verification and certification activities during execute & operate stage of the projects for the different phases like engineering, procurement, construction, commissioning and operations.

The COMPANY considers it important that quality of products, facilities, and services used during execute stage of the projects shall be fit-for-purpose and built to last for the lifetime of the facilities. The primary objective is to ensure that the COMPANY’s other CONTRACTORS and Suppliers have implemented a quality control process in accordance with the approved Quality Management Plan and to verify that the product or service conforms to the specification and meeting end product characteristics.

TPI Services Activities

This section describes in detail the activities to be carried out by **TPI Agency**. TPI agency shall be required for the following activities:

1. Design Verification

2. Multi discipline third party inspection at domestic and overseas vendors
3. Multi discipline third Party & Second Party Inspection at the Company facilities
4. First party & Second party audit
5. Review of multi-disciplinary Quality Plans and Test Procedures
6. Vendor Quality Performance Management
7. Asset Integrity Management

As a minimum, these activities shall comprise as following:

- To perform design Verification in order to ensure conformance to the design as per applicable Codes, Standards and Specification and adequacy for an intended application.
- To perform Procurement verification in order to ensure that the Contractor's procurement and inspection processes are effective in fulfilling its requirements and product is meeting end product characteristics.
- To perform third party inspection at vendor to ensure the conformance of the product as per Quality Assurance / Control Plan during stage-wise and final stages of inspection followed by Factory Acceptance Test.
- To perform construction verification in order to ensure that the facilities being built in accordance with design, by performing verification during Construction Completion Certification, Mechanical Completion Certification and System Completion Certification.
- To perform commissioning verification in order to establish that the facilities function as required by the design followed by site acceptance test and performance guarantee test.
- To perform second party audit in order to determine quality performance of the vendors and contractors.
- To perform asset integrity management of Piping, Static and Rotary Equipment, Pipeline and Structures.

Only those entities who meet the "Specific Pre-Qualification Criteria" as mentioned below are requested to respond to this EOI. The selected agency would not be permitted to sub-contract the awarded jobs / sections of the job without Vedanta's explicit approval.

Specific Pre-Qualification Criteria (Go/No Go Criteria):

1. The respondent should have completed at least three (3) independent contracts (TPI Services and Asset Integrity) for Oil & Gas Companies with cumulative billing of at least 50,000 Man-hours in the last three (3) years.
2. Positive networth in each of the immediately preceding two financial years
3. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
4. Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.60

Documents to be furnished as a response to EOI for Pre-Qualification

Interested participants seeking pre-qualification for aforementioned works are requested to submit the following documents and details as a minimum, for evaluation by Vedanta:

- 3.1 Letter of interest from interested party on their Letter Head.
- 3.2 Detailed company information including proposed office details along with number of current personnel on discipline basis. Also details of organizational chart / structure, support agencies and other facilities and resources.
- 3.3 List of domestic and overseas offices along with address and showing number of discipline engineers
- 3.4 The details of high value contracts for similar work done with Oil & Gas Companies in last 3 years. The past experience shall be tabulated with following information as a minimum:-
 - a) Name of the Project
 - b) Brief Scope of Work
 - c) Name of the Client
 - d) Contact details of the Client (Vedanta may approach the client directly for the feedback)
 - e) Month/Year of Award
 - f) Month/Year of Completion
 - g) Stage of the Project (Execute / Operate)
 - h) Total Man-hours spent / project
 - i) Contract Value in INR
 - j) Project Value in INR
 - k) Copies of Letter of Award & Completion Certificates

Only the completed projects, on or before EOI submission date shall be considered for evaluation

- 3.5 Details of software available for Asset Integrity Management.
- 3.6 Quality assurance & Quality control practices currently in place for the execution of similar work /services along with Quality policy and ISO 9001 & ISO 17020 Certification.
- 3.7 Health, Safety and Environment policies, certifications and HSE performance statistics for last 4 years.
- 3.8 Experience of working in remote offshore location & desert terrain.
- 3.9 Fully owned Indian subsidiaries/Indian subsidiaries of Foreign Companies can also express their Interest based on the credentials of their Parent Company subject to submission of Parent Company Guarantee along with the EOI submission.
- 3.10 Company's financial performance documents (Published Annual Report comprising Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest audited financial statements should be provided but in no event should be

older than 12 months on the date of Expression of interest (Eoi). The Consultants not meeting the financial criteria mentioned below in addition to Specific Prequalification criteria stated above shall be disqualified from the bidding process

- a) Turnover –Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value

Also, note –

- i. Normally standalone financials of the bidding entity will be considered. However, if available, consolidated financials at the group level can be considered.
- ii. Parent company or Affiliate’s financials can be considered, subject to submission of Parent/ Affiliate company guarantee as per Vedanta’s format.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts. All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation
- iv. If Consultant is submitting unaudited statements as there is no audit requirement in the country of residence, then the financials should be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

The interested agencies should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding Eoi listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Consultants would be invited to submit their response via Smart Source (Cairn’s Sourcing Platform). The consultants would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of this publication seeking of Expression of Interest.