

CAIRN INDIA LIMITED

EXPRESSION OF INTEREST FOR RENTAL EQUIPMENT - GAS COMPRESSOR PACKAGE

Cairn India Ltd. ("CIL") is the Operator on behalf of Joint Venture partners CIL and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 at Barmer in the state of Rajasthan. The RJ-ON-90/1 Block contains northern oil discoveries namely Mangala, Bhagyam and Aishwarya.

Cairn India Ltd in JV with ONGC is operating an onshore oil and gas processing facility known as Mangala Processing Terminal at Nagana village near Kawas about 25 kms from Barmer, Rajasthan for processing of crude from its eighteen nos of well pads, Bhagyam & Aishwarya (developing) well pads. Rageshwari gas terminal (RGT) is deep gas processing terminal and located at around 80 Km from Mangala processing terminal (MPT).

CIL seeks specific Expression of Interest (EOI) for prequalification from suitable bidders for rental equipment of gas compressor package for gas sales. To this effect CIL seeks Expressions of Interest (EOI) for 9 month rental of gas compressor package.

The details of the requirement that the Company envisages to Contract are mentioned below.

This Contractor defines the minimum requirement of Compressor package on rental at Cairn operation site. The scope would also include installation of the leased equipment, operation and maintenance for the period of minimum 9 months (extendable on quarter basis as per requirement).

The scope of work / supply (on hire) for the Compressor system shall include, but not limited to :

- Design / selection and supply (on hire) of suitable Gas compressor as per attached functional specification & standard mentioned(API-11P)
- The compressor should be capable to compress 5 MMSCFD of natural gas with the following process conditions:-Suction Pressure/temperature: 15 Barg / 30-50 Deg C Discharge Pressure/Temperature: 80 barg / 40 Deg C

Gas: - No H2S and dew point - 3 deg C.

C02 < 1%

C02 < 1%

Driver: Gas engine driven

- Compressor module Inter connecting piping, manual valves, scrubbers, coolers, Pressure Control / Relief Valves instruments and controls to make the system operable.
- Power supply for auxiliaries. If secondary power is required.
- Electrical Power Distribution and Management system and soft starters for the auxiliary motors.
- Procurement of all piping, instrumentation and electrical equipment and bulk materials required to make the system completely operable (within the skid battery limits)
- Preparation and provision of all infrastructure (like operator's shed / cabin etc) required for the camp operation and maintenance
- Supply of all consumables required for smooth operation and maintenance of the compression station. Fuel gas shall be supplied by COMPANY.
- The contractor to provide and submit design and sizing calculation and drawings of pumping system and electrical system for approval by COMPANY's Design Consultant Engineers, before proceeding for sourcing the required equipment.
- All electrical equipment and cables shall be of type approved by DGMS as applicable and the equipment and installation shall comply with Oil Mine Regulations 1984 and Indian Electricity Rules 1956.
- The pumping system shall be accepted as ready to operate only after COMPANY's inspection is done to ensure the installation is as per COMPANY's standards and also only after the DGMS electrical approvals are obtained.

Company intent to have contract Compressor package on rental at Cairn operation site. The scope would also include installation of the leased equipment, operation and maintenance for the period of minimum 9 months (extendable on quarter basis as per requirement).

The Contractor shall bid for the Services on a Bundled basis. This bundling of contracts would be in place at the commencement of these services.

Only those companies/ consortium possessing substantial and proven record of fulfilling mention below Go-No-Go Criteria needs to apply.

- Average annual turnover for last two (2) years >= US\$ 2.91 mn
- Should have positive net worth in each of the immediately preceding years(for last two auditable financial years.
- Liquidity ratio should be more than 0.75 for the two preceding financial year.
- Should have relevant experience in similar types of compressors installation and operation at remote location in last 5 years.

Companies are requested, as a minimum, to submit the following documents and details:

- 1. Letter of interest along with company/consortium information detailing their nominated management, staff, and business process support to carry out a multi-year, major services campaign for all types of operating facilities.
- 2. Company's Turnover mentioning on company letter head with supporting documents.
- 3. Lists of similar work successfully executed in the last five years and similar projects/agreements currently under execution. (With particular emphasis on work carried out with Oil and Gas Operators). Contact details from the earlier projects shall be provided by the bidders.
- 4. List of current contracts of similar nature with contact details.
- 5. Details of capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule shall be clearly stated.
- 6. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
- 7. Details of Management, Operating and Maintenance schemes with copies of certification.
- 8. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
- 9. Health, Safety and Environment (HSE) policies, procedures and statistics covering the last 3 years.
- 10. Contractor's adherence to legal statutory requirement & corporate financial details for last 3 years.
- 11. Copies of ISO certifications.
- 12. No. of ongoing litigation for last 5 Years
- 13. LTI track record for last 5 Years.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding Eol listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

The interested suppliers should evince interest to participate in EoI within 10 days of publication of Expression of Interest.