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CAIRN INDIA LIMITED

(Incorporated in Mumbai, India – U11101MH2006PLC163934)

EXPRESSION OF INTEREST (EoI) FOR VARIOUS CIVIL WORKS FOR RAJASTHAN BLOCK

Cairn India Ltd ("CIL") is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields and various other discoveries which would be developed over a period of time. The 'Expression of Interest' is sought for developments in Rajasthan Block, where Cairn India Ltd ("CIL") is the Operator.

The work scope would broadly consist of drill sites, camp sites, associated facilities, fencing, grading and access roads construction and buildings & any other civil works. It predominantly comprises of drill sites of heavy duty premix designed (GSB, WMM) gravel pads, access roads, installation of shallow well conductor casing using rig. Rig RCC foundations, well cellars, HDPE lines mud pits and buildings, CIL intends to execute through multiple agencies and shall be decided based on number of rigs and the schedule of production of drill sites.

CIL on behalf of itself and its joint venture partner's invites Expression of Interest under National Competitive Bidding ("NCB") process from reputed Civil/Construction bidders with requisite experience of said civil works, predominantly with NH/SH/ broader roads experience with demonstrated HSE performance. In view of the nature of the scope, CIL will consider empanelment under the following categories:

Only those bidders meeting the following criteria as a minimum should respond to the EOI:

For Category A

- a. Positive net-worth of at least INR 50 Lacs in each of the immediately preceding two financial years.
- b. Annual average turnover in each of the immediately preceding two financial years should be INR 5 Crores
- c. Liquidity ratio in each of the preceding two financial years shall be 0.75

For Category B:

- a. Positive net-worth of at least INR 9 Lacs in each of the immediately preceding two financial years.
- b. Annual average turnover in each of the immediately preceding two financial years should be INR 90 Lacs
- c. Liquidity ratio in each of the preceding two financial years shall be 0.75

Companies are requested, as a minimum, to submit the following documents and details:

- 1. Letter of interest clearly indicating the Project reference
- 2. Detail of Company Information with Organisation structure, Ownership details, List of manpower with CVs of key personnel in Management, HSE and Construction Operations, Plant and Machinery details.
- 3. Details of completion of similar type of projects in the last three years under headings:
 - (a) Brief scope of work (b) Value of work in INR (c) Contractual Duration (d) Actual completion of Project (e) Clients name (f) Contact details of the Client (CEIL may approach the client directly for the feedback)

- (g) Safety Certification / Inspection of plant and machineries (h) HSE statistics, LTI graph. (i) Completion Certificate (j) project planning and Execution methodology (k) Listing of Construction Plant and Equipment owned
- 4. List of all jobs currently under execution phase with the value of the Job and percentage Completion
- 5. Experience of working in remote onshore location & desert terrain.
- 6. Health Safety and Environment (HSE) policies, HSE Safety Manual / Procedures, Organogram inline with internationally accepted practices with statistics for last three (3) years.
- 7. LTIFR track record for last three (3) years
- 8. Quality Manual, Policies Procedures& Quality control practices currently in place for the execution of similar work.
- 9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 2 years.

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding Eol listing on the Cairn India website i.e. http://www.cairnindia.com and submit their contact details online. Further to this, interested bidders would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The bidders would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of Expression of Interest.