



Cairn India Limited

## EXPRESSION OF INTEREST FOR SUPPLY OF MODULAR CRANE AT CB/OS-2 OFFSHORE FIELD

Cairn India Ltd (CIL) is the Operator of CB/OS-2 block located on the west coast of India on behalf of its joint venture partners ONGC Limited, Tata Petrodyne Limited & CIL. CIL invites expression of interest from interested parties for supply of Modular Crane at CB/OS-2 Offshore Field near Hazira, Surat.

The scope of work shall comprise of supply, installation, load test, commissioning and documentation of modular crane which has to meet CIL requirements for lifting of Maximum 20 M.T load (dynamic). The Modular crane shall be suitable for quick installation & dismantling on any of the existing three offshore wellhead platforms for lifting material from boat to platform deck & vice versa. The contractor has to supply, assemble, commission and load test the crane at one of the platform. Contractor shall supply Operating spare parts required for at least two years as part of the scope.

The crane is intended to be stored in CIL warehouse when not deployed in service. When needed, CIL will hire the services of Contractor for the supervision of installation, assembly, load test and commissioning of the crane at offshore platform

Brief Technical requirement is tabulated as below:

S. No	Description	Requirement
1.	Function	Minimum facility crane suitable for offshore platform application (Marine Environment).
2.	Type	Modular type. Shall be easy to assemble and dismantle. Maximum weight of each individual component should not be more than 3.6 M.Tons.
3.	Power	Self propelled crane with its own hydraulic power and Control. (All hydraulic controls)
4.	Capacity (Dynamic)	19 M.Tons at 7.62m Radius(25 feet) 5 M.Tons at 18.3m Radius(60 feet) The above loads are dynamic and suitable for lifting the load from the boat. The weights are including block weight. Design & Fabrication shall be as per API 2C.
5.	Boom length	Min. 18.3m (60 feet)
6.	No. of units required	One
7.	Crane Life	15 years with minimum maintenance
8.	Certification	API 2C
9.	Area Classification	Zone 2 for crane and its power pack
10.	Outrigger (if any)	Shall be Adjustable. Overall length shall be restricted to 7.5 meters (5.7m crane centre to outrigger pivot point).
11.	Mounting Location	On top of existing pedestal located at top deck of platform (which is 28m above MSL)
12.	Mounting on platform	Boltable

Only those bidders possessing substantial and proven record in designing, supplying, installing & commissioning of API 2C certified crane on offshore platforms or vessels shall submit their expression of interest along with the following pre-qualifications documents.

- 1) Letter of interest with detailed company information.
- 2) Details of Organogram along with managerial, Design & engg capabilities, supervisory and skilled manpower.
- 3) Details of similar projects undertaken in the last 10 years with project name & brief scope of work, contract value, Copies of past 10 years job completions certificates , client references & contact details.
- 4) Details of QHSE policies, operating procedures and quality assurance, Quality manual, Valid HSE and Quality certifications, LTI track record for the past 3 years, In-house testing capability, management & control practices currently in place.

**Supporting documents should indicate previous supplies of similar or higher capacity cranes with API 2C monogram.**

Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –

Net Worth – Positive net-worth of at least USD 110,000 in each of the immediately preceding two financial years

Turnover – USD 1,100,000 in each of the immediately preceding two financial years

Also, note -

- I. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- II. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- III. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- IV. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest.