



CAIRN LANKA (PRIVATE) LIMITED

(Incorporated in Democratic Socialist republic of Sri Lanka PV 64688)

EXPRESSION OF INTEREST (EOI) FOR THE PROVISION OF FLUID ANALYSIS AND SERVICES

Introduction

Cairn Lanka Private Ltd. (CLPL), a wholly owned subsidiary of Cairn Energy India Pty. Ltd. (CEIL) and hence forth referred to as "Company" intends to conduct an exploration drilling campaign in its deep water offshore block SL 2007-01-001 block located in the Gulf of Mannar. The block is located 15 km off the north west coast of Sri Lanka in the Mannar Basin.

The Company plans to drill 3 firm wells with an option to drill an additional 2 wells. The well depths range from 4,350 – 5,500m in water depths ranging from 1130 – 1,500m. The drilling schedule is proposed to commence in Q2 2011, the exact timing to be confirmed is subject to rig availability suitable for conducted deep water drilling operations. During exploration, the company has planned to collect several bottomhole and surface samples, which would subsequently undergo comprehensive fluid analysis.

The Company seeks an expression of interest under international competitive bidding (ICB) procedures from suitably experienced PVT analysis Contractors who wish to receive Tender Documents to provide various levels of fluid analysis services on samples collected during the exploration drilling campaign in this deep water offshore block. Apart from fluid studies, the Contractor may also be asked to transfer the samples to Contractor's own sample bottles at the PVT lab for long term storage of samples.

Only those Contractors who have a minimum of 5 years experience in carrying out the below mentioned services and have proven record of performance in executing similar jobs of value exceeding USD 500,000 will be considered.

Only those contractors who can comply with all of the following and can, by their submission, demonstrate a successful track record, listing previous projects, current similar projects in progress, clients and client key contacts who may be approached, in each of the areas below should respond to this notice.

The Contractor must submit details for the following:

- Organizational structure, list of manpower with CVs of key personnel, equipment details and certification required to carry out the PVT analysis, support agencies and other facilities & resources.
- Details of completion of similar type of jobs in the last five years



CAIRN LANKA (PRIVATE) LIMITED

(Incorporated in Democratic Socialist republic of Sri Lanka PV 64688)

-
- A demonstrable capability to commence work to meet the schedule of CLPL. The Contractor's experience in completing the work on schedule shall be clearly stated.
 - A willingness to develop a close relationship with CLPL.
 - Have an appropriate and comprehensive Health, Safety and Environmental management system in place which promotes, aligns with and upholds the commitments of CLPL and the Contractor. Details of their certification shall be submitted.
 - Quality assurance & Quality control practices currently in place for the execution of similar work
 - Audited financial statements for the last three years

Services required

The scope of work for this EOI comprise the following:

1. PVT analysis required to characterize different fluids sampled during the exploration drilling campaign
2. Transfer the samples to Contractor's own sample bottles at the PVT lab for long term storage

Interested Contractors who can fulfill the above scope of work must submit their response including the details and references stated above, in writing and by email no later than seven (07) days from the date of this publication. The envelope shall be superscripted with "Provision of Fluid Analysis and Services: DW Sri Lanka Block SL 2007-01-001 – Prequalification 2011" and shall be addressed to:

Director – PSCM

CAIRN LANKA (PRIVATE) LTD

c/ o Cairn Energy India Pty. Limited

Ground floor, Tower A, Paras Twin towers, Sector 54, Gurgaon 122 002 Haryana, India

Ph: +91 124 459 3000 Fax: +91 124 288 9320

E-mail: pscm@cairnindia.com Website: www.cairnindia.com