

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia - ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR PROVISION OF TWO MOBILE, STANDALONE SLURRY PUMPING UNITS AND RELATED SERVICES IN RJ-ON-90/1 BLOCK

Introduction

Cairn Energy India Pty Ltd. ("CEIL") is the Operator on behalf of Joint Venture partners Cairn Energy Hydrocarbons Limited ("CEHL") and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 in the state of Rajasthan. CEIL seeks an Expression Of Interest under International Competitive Bidding Process ("ICB") from suitably experienced Contractors (Indian and International both) to provide two (2) mobile, stand alone, slurry pumping unit packages for Cairn's Rajasthan drilling operations.

Specifics

Only Contractors who have commensurate experience in supplying a mobile Equipment package & Services that meets or exceeds the criteria detailed below, in support of a multi-rig field development campaign, shall be considered. Only those Contractors who can comply and by their submission demonstrate a successful track record, listing previous & current projects, client names, and client key contacts who may be approached, in each of the areas below should respond to this Notice. The Contractor must submit details showing how they will satisfy each of the following criteria, failure to do so may result in disqualification:

- 1. Letter of interest clearly indicating the Project reference
- 2. Detail Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
- Details of completion of similar type of projects in the last five years under headings:

 a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project e) Clients name f) Contact details of the Client (CEIL may approach the client directly for the feedback) g) Safety Certification / Inspection of plant and machineries h) HSE statistics, LTI graph etc.
- 4. Typical Project Planning and Execution methodology.
- 5. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
- 6. Experience of working in similar terrain.
- 7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
- 8. Quality assurance & Quality control practices currently in place for the execution of similar work.

9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.

Supply and Services Details

The Contractor shall submit his response to this Expression of Interest stating his wish for inclusion on the bid list(s) for provision of mobile package & services that meets or exceeds the following:

The Unit package and Services as a single source should comprise, inter alia, the following:

- 1. The unit package should be mobile, self propelled, and truck / trailer mounted.
- 2. The service package should be stand alone / self -contained as it may be required to operate on unmanned, remote locations.
- 3. The package should include diesel powered generator and compressor of sufficient capability to supply all electrical power and compressed air to run system and other equipment.
- 4. The central module of the slurry pumping unit to have sufficient head to transfer slurries up to 80% solids, solids up to 75 mm, slurry densities up to 1.8 SG at transfer rates of up to 40 m3 / hr.
- 5. The unit should be capable of minimum suction (vertical depth) of 7.5 m (from Cellar Pits) and a combined suction length of >15 m of slurries/solids up to 1.8 S.G.
- 6. The unit should be capable of minimum discharge length of 125 m from source of same slurries/solids.
- 7. The unit should be capable of Suction and Discharge of viscous Mud / Cement slurry with Drill Cuttings and debris with densities up to 1.8 ppg S.G.
- 8. The unit should be capable of Mud Transfer between mud tanks and road tankers.
- 9. The unit package should include a baffle system to suppress any discharge-hose whip created when moving liquids between source and storage points.
- 10. The package should include a back-up Wilden type transfer pump to pick-up and transfer lighter liquids etc associated with heavier slurries and solids.
- 11. The unit will include all required hoses, with Quick Coupling mechanisms like Camlocks, and safety features such as Whip-checks etc, for all hoses.
- 12. The units and crews shall be capable of 24 hours operation two shifts of 12 hrs each
- 13. The bid package will be inclusive of all required manpower, manpower movements and accommodation and provisioning for same in and outside of the area of operations.

Interested Contractors who can fulfil all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail not later than 7 (Seven) days from the date of this publication. The envelope shall be superscribed with <u>GLOBAL</u> <u>EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR PROVISION OF TWO</u> <u>MOBILE, STANDALONE SLURRY PUMPING UNITS AND RELATED SERVICES IN</u> <u>RJ-ON-90/1 BLOCK- PREQUALIFICATION 2011</u>" and shall be addressed to:

> Director – P&SCM Cairn Energy India Pty. Limited Ground Floor, Paras Twin Tower, Sector 54, Gurgaon 122 002 Haryana India Ph: +91 124 459 3000 Fax: +91 124 476 4568 E-mail: <u>rjnprocurement@cairnindia.com</u>