



CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia - ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST (EOI) FOR LOGISTIC SERVICES OF OVER DIMENSIONAL CARGO (ODC) FOR MANGALA, BHAGYAM AND AISHWARIYA FIELD DEVELOPMENT PROJECT IN RAJASTHAN

Cairn Energy India Pty Ltd. ("CEIL") is the Operator on behalf of Joint Venture partners CEIL, Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 at Barmer in the state of Rajasthan, India. The RJ-ON-90/1 block contains a number of major oil discoveries namely Mangala, Bhagyam, Aishwariya and other fields. The Mangala field is the largest onshore oil discovery in India since 1985. The Mangala field development consists of well pad facilities and processing hub named Mangala Processing Terminal (MPT) which is currently under implementation.

It is now proposed to develop Bhagyam and Aishwariya as satellite fields and augment the capacity of MPT. As a part of this proposed development, Company would be procuring a completely skidded Processing Train Equipment consisting of Production Separators, Production Fluid Heaters, Dehydrators complete with interconnecting piping and Electrical & Instrumentation.

CEIL on behalf of its joint venture partners' seeks Expression of Interest under International Competitive Bidding Process ("ICB") from suitably experienced parties (Indian and International both) for the Transportation of this Over Dimensional Cargo (ODC) from Kandla / Mundra port up to Company's site location in Barmer. The scope would also cover the Erection services of this ODC on to foundation. Only those Contractors possessing the requisite and proven record of performance in executing similar jobs of this magnitude should respond to this notice.

Specific Qualification Criteria:-

- Executed at least two (2) similar jobs of value USD 4 million.
- Average annual turnover for last two (2) years should be US\$ 8 Million or more.

Brief Scope of Work

The cargo will be imported into India through Kandla / Mundra port. Contractor shall provide logistic service from Kandla / Mundra Port to final destination at project site in Barmer and further erect the equipment on to the foundation.

- Route survey from Port Kandla/Mundra to Barmer for movement of ODC as per dimensions identified in following section.
- Local custom clearance at Port (Kandla/Mundra)
- Provision of articulated/multi-hydraulic axle trailers and standard low bed trailers
- Unloading, securing and transportation of equipment from port to the destination
- Provision of craneage at port and in other places
- Online tracking system to monitor the progress of the cargo
- Obtain statutory permissions and clearances from state and national highway authority for transportation of Over Dimensional Cargo (ODC)
- Payment of all mandatory charges including payment of deposits as may be applicable
- Statutory clearance from state electricity board for removal and reconnection of low lying overhead transmission lines including payment of any associated fees
- Removal and reinstatement of highway hoardings
- Transportation of ODC and skids from port Kandla/Mundra to Barmer in Rajasthan including constructing bypass to bridges, culverts and other structures enroute as may be necessary per the preliminary site survey.
- Erection of skids and equipment on to civil foundation at project site

Dimensions and weights:

Equipment	Qty	Dimensions (Length x Breadth x Height) Metres	Weight (Metric Tons)	Remarks
Slug Catcher Vessel	1	32.0 x 7.0 x 7.0	138.0	ODC
Slug Catcher Piping Skid	1	15.0 x 4.0 x 3.0	30.0	Regular
Slug Catcher + Piping Skid	1	32.0 x 7.5 x 7.0	278.0	Alternate
Production Fluid Heater Skid	2	12.0 x 4.0 x 3.0	35.0 ea.	Regular
Production Separator Vessel	1	32.0 x 7.0 x 7.0	138.0	ODC
Production Separator piping skid	1	12.0 x 4.0 x 3.0	35.0	Regular
Production Separator + Heater skid	1	32.0 x 7.5 x 7.0	365.0	Alternate
Dehydrator skid	1	24.0 x 5.0 x 6.0	100	ODC
Degasser vessel	1	8.0 x 2.0 x 2.5	20	Regular
Dehydrator + Degasser skid	1	24.0 x 5.0 x 6.0	183.0	Alternate
Interconnecting pipe work	3	40 ft container	20 ea.	Regular
Loose platforms & accessories	1	40 ft container	20	Regular

Interested parties shall submit the following documents as a minimum with their EOI for pre qualification

- List of similar service ODC movement including erection handled by the Contractor in the last three years and the work currently under execution stating the scheduled completions dates, value of contracts, names and contact details of clients who can be contacted for reference
- Demonstrate availability of necessary multi axle hydraulic trailers, cranes and prime movers, manpower and associated as required for completing the activities listed above.
- List of jobs done for Cairn Energy India Pty Ltd. in the past, if any.
- Provide a workload histogram for year 2009 to 2010 with respect to available resources to be employed for this job and those committed on ongoing jobs or assigned for future work envisaged.
- Details of previous experience of arranging for Essentiality certificate from relevant GOI department to avail Customs Duty Waivers for incoming cargoes
- Details of resources and facilities such as but not limited to arranging road transport of normal and heavy over sized cargoes, secured storage facilities, material handling equipment, material control procedures. Also, provide details of the online tracking system to monitor the progress of the cargo. Indicate the facilities available in-house and the work which is normally sub-contracted to third parties.
- Complete administrative and financial details of the company with audited annual report for last three (3) years. Please indicate the trend of your sales and profits for the last three (3) financial years.
- Details on Health, Safety and Environment (HSE) and Quality Assurance and Control (QA/QC) systems followed. Does your company have ISO 9000 and 14000 certifications. Please provide a copy.
- Details of any litigations proceedings which are pending or which have been concluded in year 2009-10.

Interested parties who can fulfil all of the specifics listed above must submit their response with the details and references stated above, in writing and by e-mail within fourteen (14) days of publication of this notice. The envelope shall super scribe with "RJ-ON-90/1: EOI for Logistics services for ODC for Mangala, Bhagyam, Aishwariya Field Development Project and shall be addressed to:

Director - P&SCM

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