



Cairn India Limited

GLOBAL EXPRESSION OF INTEREST FOR PROVISION OF HELICOPTER SERVICES AT RJ-ON/90-01 BLOCK

Cairn India Ltd ("CIL") is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

SCOPE OF SERVICES

The Scope of Service will include but not be limited to the provision of technical support, equipment and personnel as necessary for provision of helicopter support services for Medevac including passenger handling.

Helicopters should be twin engine, twin pilot, 6 or 9 pax, SAR capable and having under sling capability. Following are the requirements:

GO/NO-GO criteria:

1. The bidder should have fleet of helicopters in good flying condition and should be in possession of at least two (2) number of helicopters
2. Previous medevac helicopter or Helicopter operations experience (Min 2 year)
3. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –
 - Net Worth – Bidders net-worth should be positive in each of the immediately preceding two financial years
 - Turnover – Bidders annual average turnover in each of the immediately preceding two financial years shall be US \$ 5.8mm or INR 31crs

Interested contractors meeting above criteria having a minimum of 2 years relevant experience in an onshore environment may submit their expression of interest with the following documents within 7 days of publication of this advertisement

1. Company profile, including details on experience
2. Details of Helicopters owned and available and mobilization schedule
3. Details on QA/QC and HSE systems
4. HSE Systems:
 - For all projects executed in last 3 years
 - HSE Manual/Policy

- Project specific HSE Plan for similar project
- 5. Letter of interest with detailed company information as follows:
 - State the name of the parent Company
 - State the name/address/phone/e-mail of the company that would execute the Contract
 - If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners
 - Organisation structure
 - Size of Departments
- 6. Experience
 - Lists of similar projects successfully executed
 - Details of current commitments
- 7. Quality Systems:
 - Copy of current ISO Certificate provided
 - Certification of the companies QA system by an accredited certification body
 - QMS of the Company

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest" link** against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via [Smart Source](#) (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via [Smart Source](#)

The interested suppliers should evince interest to participate in EOI within 07 days of publication of Expression of Interest.