



**GLOBAL EXPRESSION OF INTEREST/ PRE-QUALIFICATION FOR PROVISION OF VARIOUS WELL SERVICES FOR RJ-ON-90/1 BLOCK**

Cairn India Ltd (“CIL”) is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam, Aishwariya, Rageshwari and Saraswati Fields.

The services covered under this EOI are listed below and the pre-qualification for each service will be done independently.

<b>Category</b>	<b>Services</b>	<b>Description</b>
<b>Thru-Tubing Services</b>	<b>Non Profile Retrievable Plugs</b>	Provision of Plugs on Purchase basis for through tubing intervention conveyed using Slick line to achieve zonal isolation.
	<b>Isolation Patch</b>	Provision of procurement of Isolation Patch and Supply of Running/Retrieving tools and Personnel for Seal Isolation leaks, faulty SSD or GLM in Isolation etc.
	<b>E-Line Conveyed Inflates</b>	Provision of Plugs on Purchase/Rental basis for through tubing intervention conveyed using E-line to achieve zonal isolation.
	<b>Coil Tubing Conveyed Inflatables</b>	Provision of Inflatable Plugs on Purchase basis for through tubing intervention conveyed using Coil Tubing to achieve zonal isolation, Selective Stimulation etc.
<b>Auxiliary Services</b>	<b>Crane &amp; Trailer</b>	Provision of Cranes to facilitate heavy lifting and loading. Provision of Trailers with Prime Movers for Pad to Pad movement of equipment’s like working platforms, scaffoldings, bunkers and other transport services.
	<b>Well Head Maintenance &amp; Bleed –Lube Services</b>	Provision of Equipment’s for X-mas tree & wellhead maintenance as well as for conducting Lube & Bleed and scaffolding installation operations.
	<b>Accommodation Bunk house</b>	Supply of Accommodation Bunk Houses and maintenance of Bunk Units at Various Fields of RJON block.
	<b>Utility Services</b>	Provision of Utility Equipment & Services for Return Lines and Taking Hot Water at Various Fields of RJON block (Braided Hose, Low Torque Valve, Chiksan Lines, Misc Handling Tools, Choke Manifold and Personnel’s)
<b>Coil Tubing Services</b>	<b>Coil Tubing</b>	Provision of Coil Tubing Services on Rental basis for conducting different Coil Tubing conveyed Interventions using Coil Tubing Units & tools for Well-Flowback, zonal/selective stimulations, cleanouts etc.
<b>Tractor &amp; Stroker Services</b>	<b>Tractor &amp; Stroker</b>	Provision of Tractor related services are required to convey E-Line downhole tools in the highly deviated or Horizontal wells where gravitational force is insufficient to convey the tool string to desired depth.



CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding Process (“ICB”) process. In view of the nature of the scope, only those suppliers having proven track records in executing similar job should respond to this notice.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest” link** against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last five years under headings:
  - a. Brief scope of work
  - b. Value of work in INR
  - c. Contractual Duration
  - d. Actual completion of Project
  - e. Clients name
  - f. Contact details of the Client ( CIL may approach the client directly for the feedback)
  - g. Safety Certification / Inspection of plant and machineries
  - h. HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion.( With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
6. Experience of working in similar terrain.
7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –
  - a. Net Worth – Positive net-worth of at least 20% of annual contract value in each of the immediately preceding two financial years
  - b. Turnover - Annual Average turnover in each of the immediately preceding two financial years should be two times the average annual contract value
  - c. Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.75



---

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

***The interested suppliers should evince interest to participate in Eoi within 14 days of publication of Expression of Interest.***