



WE FUEL AMAZING

(Incorporated in Mumbai, India – U11101MH2006PLC163934)

(INTERNATIONAL COMPETITIVE BIDDING)

GLOBAL EXPRESSION OF INTEREST FOR LOW PRESSURE SEPARATOR AT RAJASTHAN BLOCK

Cairn India Ltd (“CIL”) is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil & gas discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

CIL on behalf of itself and its joint venture partners invites Expression of Interest under International Competitive Bidding (“ICB”) process from reputed Suppliers (Indian and International) with demonstrated HSE/Quality performance and proven track record with capabilities in Engineering, Procurement, Fabrication, Inspection & Testing, and Supply of skidded 2 phase Low Pressure Hydrocarbon Separators as per ASME SEC VIII Div 1.

Scope of Work:

Detailed design as per ASME SEC VIII Div 1 (Process & Mechanical), Procurement, Manufacture, Fabrication, Inspection & Testing, Painting, Supply, Commissioning assistance and Performance & Process Guarantee of Low Pressure Separator as follows:

Item Description
Modular LP Separators : <ul style="list-style-type: none">• Modular 2 Phase LP Separator with all piping, valves and E&I fittings.• Liquid handling: 200,000 blpd, and oil at 60kbopd with GOR of 150 to 300.• Size: Dia 4 to 5 m, Length 11 to 16 mtr.• Design Temp : 120 Dec C• Design Pressure : 3 to 5 barg• Metallurgy for vessel: Killed Carbon Steel + Glass Flake Epoxy coating; suitable for handling CO₂, H₂S etc.• Metallurgy for Internals: Duplex; suitable for handling CO₂, H₂S etc.

The separator shall be supplied as a completely shop fabricated and assembled skid module, including piping, structure, instruments, control etc. ready for installation and commissioning for hook-up with process and utilities connections at site.

Specific Pre-Qualification Criteria- Technical:

- a) Bidder individually or through a consortium, should have supplied integrated & skidded LP Separator units, latter designed as per ASME SEC VIII Div 1, in last 5 years as per above scope of work.
- b) Separator manufacturer shall have a Valid authorization for U-stamp.
- c) Bidder shall provide performance guarantees for the LP Separator

The bidder shall be qualified for max size of 1.2 times to that of largest size (on dia and length separately) supplied and commissioned in last 5 years.

Specific Pre-Qualification Criteria- Financial

- a) Positive net-worth of at least 20% of the Estimated Contract Value in each of the immediately preceding two financial years.
- b) Annual turnover in each of the immediately preceding two financial years should be twice the Estimated Contract Value.

In addition to the above requested documentation, bidders shall also submit credentials to support the specific qualification criteria for the package.

Companies are requested, as a minimum, to submit the following documents and details:

1. Detail Company information with Organization structure, List of manpower with CV's of key personnel, Parent company, Plant & machinery list mentioning year of manufacture, support agencies and other facilities and resources.
2. List/ Details of similar type of projects successfully executed in the last three years and similar projects/ agreements currently under execution under headings
 - a. Brief scope of work
 - b. Value of work
 - c. Contractual duration
 - d. Actual completion of project with completion certificate.
 - e. Client name
 - f. Contact details of client (CIL may approach the client directly for feedback).
 - g. MOU Agreement, if applicable.
3. Typical project planning and execution methodology
4. Details of capability to mobilise and commence work to meet CIL's schedule. The Bidder's experience in mobilising on schedule should be clearly stated.
5. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL's program is paramount. Evidence supporting successful major operations in remote areas must be submitted.
6. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
7. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years
8. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
9. Copy of registration certificates (Labour law, EPF, Registration etc.)
10. Business presence in the region
11. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process:
 - i. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
 - ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
 - iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
 - iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law),

the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

The interested suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest