

CAIRN INDIA LIMITED GLOBAL EXPRESSION OF INTEREST FOR SUPPLY OF CHEMICAL INJECTION SKIDS AT MANGALA PROCESSING TERMINAL IN RAJASTHAN BLOCK.

Cairn India Ltd ("CIL") is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major Oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

CIL is planning to install multiple chemical injection skids at Wellpads for its Rajasthan Block. For this purpose Global Expression of Interest are invited from reputed, reliable & experienced parties, with prior expertise in Manufacturing, Supply and Commissioning of Chemical Injection Skids catering to Oil Field Chemicals.

Only those parties who meet following criteria shall be considered.

Commercial:-

- Bidder's turnover for last Two (2) audited years should be more than i.e. \$ 3 MN.
- Bidder's net worth should be more net worth should be more than \$ 0.3 MN for last Two (2) audited years.
- Liquidity ratio in each of the preceding years shall not be less than 0.75.

Technical:-

- Bidder should have minimum 3 years prior experience in supply of chemical injection skid for Oil and Gas industry, Refinery, Petrochemical and Utilities system.
- Bidder's fabrication facility should have U Stamp certification.

The scope of supply shall include, but not be limited to:

- Design, supply of material, fabrication, shop assembly, priming, internal coating, painting, testing and delivery of chemical injection skids.
- Equipment/Skid/Package supplied should be designed for Oil field chemicals service, Refineries, Petrochemicals
- All the associated on-skid chemical storage tanks, chemical pumps, valves, piping specialty items, control valves, relief valves, interconnect instrument tubing and valves, Controls and instrumentation (including free standing control panel, skid mounted motor local control stations etc.), on-skid electrical wiring and electrical panel and cabling and other engineering items to be supplied along with skid.
- Supervision of Installation and Commissioning of the unit at Company Site.

Companies are requested, as a minimum, to submit the following documents and details:

- 1. Detail Company information with Organization structure, Parent company, Plant & machinery list mentioning year of manufacture, support agencies and other facilities and resources.
- 2. Experience of project ongoing or in past 5 years; bidder is to indicate the award value for subject package.
- 3. Client reference list.
- 4. Project Execution & Management / Planning & Scheduling methodology, Engg Software / Tech support Availability, Fabrication and Testing Capacities & capabilities.
- 5. Experience in Installation & Commissioning Support.
- 6. HSE Certification OHSAS 18001.
- 7. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO 9001 and 14001 or any other certification as applicable.
- 8. Supply base in India / Asia / Far East to extend prompt after sales support.
- 9. Supplier shall submit financial audited statement for the year FY-12 and FY-13.

The interested bidders should participate by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, qualified bidders would be invited to submit their response via

Smart Source (Cairn's e Sourcing Platform). The bidders would be requested, as a minimum, to submit the above details for prequalification via Smart Source.
The interested suppliers should evince interest to participate in EoI within 14 days of publication of Expression of Interest.