



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST (EOI) FOR CRUDE OIL AND GAS PIPELINE REPAIR CONTRACT FOR MANGLA DEVELOPMENT PIPELINE OPERATIONS

Cairn Energy India Pty Ltd. ("CEIL") is the operator of the Block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (G.O.I) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The pipeline project involves a main 24" under ground/ continuously heated/ insulated Crude Oil Export Pipeline of approximately 670 km, 24"/ 10" spur lines , 8" Gas (fuel) Pipeline, intermediate pumping station/ terminals and related facilities for the transportation of approx. 1, 75,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the different customers along the Pipeline route and land fall terminal point at Bhogat, in the state of Gujarat.

CEIL intends to enter into a Pipeline repair contract to attend any emergency/ planned repairs on the pipelines and return it to normal operation. The contract shall be for fixed services and also include callout services to a defined extent for duration of three (3) years commencing January 2013

BRIEF SCOPE OF WORK :

- Attend any **minor emergency/ planned repairs** on the pipelines through weld repair sleeve/ leak repair clamp
- Attend any **major emergency/ planned repairs** on the pipelines through Hot Tapping and Plugging operation, provision of temporary bypass and restoration of main line to original state
- Supply of specialized hot tapping and stopple equipment on hire basis complete with all accessories suitable for 24", 10" & 8" Pipeline
- Supply of specialized manpower on call out basis for carrying out repair Jobs – Hot tap specialist, Welders, Fitters, NDT inspectors etc
- Supply of general equipment on call out basis for carrying out repair Jobs- Tools/ tackles, welding machines etc.

CEIL on behalf of its joint venture partners invites reputed (Indian and International both) Contractors with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process ("ICB"). In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

(1) Proven record of performance in executing at least 01 project of US \$ 0.92 MM on ongoing or in past 05 years (or) 02 projects of US \$ 0.46 MM each in past 05 years (or) 03 projects of US \$ 0.27 MM each in past 05 years

(2) Annual Turnover of US \$ 1.84 MM in any of the last 5 years.

In addition to the above requested documentation, bidders shall also submit credentials to support the specific qualification criteria for each package.

Companies are requested, as a minimum, to submit the following documents and details for prequalification:

1. Letter of interest clearly indicating the Project reference
2. Detail Company Information with Organization structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last 05 years under headings:
(a) Brief scope of work (b) Value of work (c) Contractual Duration (d) Actual completion of Project (e) Clients name (f) Contact details of the Client (CEIL may approach the client directly for the feedback) (g) Safety Certification / Inspection of plant and machineries (h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. Details of Key Members who shall be involved in the Project execution including their experience levels.
6. Detail of equipment owned by the Company relevant to execution of advertised contract.
7. Details of current commitments.
8. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
9. Experience of working in similar terrain.
10. HSE policy, HSE manual and implementation procedures in line with internationally accepted practices with statistics for last four years.
11. Quality assurance & Quality control practices currently in place for the execution of similar work, Copy of current ISO or any other certification as applicable, Quality Management System (QMS) of the company and Copy of registration certificate (Labour Law, EPF etc. as applicable).
12. Company's financial performance documents(Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account and cash flow statement for last 3 years & following details separately:
 - a) Company Annual Turnover of US \$ 1.84 MM in any of the last 5 years based on last 5 audited/Financial statements.
 - b) Company's net worth based on last 3 audited/Financial statements.
 - c) Return on Equity based on last 3 audited/financial statements.
 - d) Working capital based on last 3 audited/financial statements.
 - e) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms.

The envelope should be subscribed with “**Reference No CEIL/PSCM/OPS/EOI/PR/1000030504**”. All information and documentation shall be provided at address below within 10 days of publication of this EOI by e mail as attached PDF and via courier to:

Senior Manager – Procurement and Supply Chain Management

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