



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISION OF INTEGRATED DRILLING SERVICES

BLOCK: RJ-ON-90/1

Introduction

Cairn India Limited ("CIL"), on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC) is the Operator of the Onshore block **RJ-ON-90/1 ("Block")**, located in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

CIL seeks an Expression of Interest under International Competitive Bidding process (**ICB**) from suitably experienced Contractors who wish to participate in the tender to provide Integrated Drilling Services in support of the drilling /completion campaigns in the Block.

Programme Details

Integrated Drilling Services are required to drill and complete development wells including low to high inclination deviated injectors and production wells. The number of well may go up to 150 over period of 2 to 3 years and this program may involve multiple drilling rigs.

The scope of work will include provision of land drilling rigs along with drilling support services (including formation evaluation services), as required for delivering the completed wells to CIL. The scope may also include provision of work over rigs, completion tangibles and services and / or tangibles like Wellheads, OCTG and X-tree at CIL sole discretion. Bidder will be responsible for overall Project Management for delivering these wells to CIL in a time bound manner.

Further well details and technical specifications will be included in the scope of work as part of the tender.

Key Prequalification Criteria

1. Minimum 3 years of experience in drilling and delivering exploration and development wells under Integrated Drilling Services Model including provisioning of drilling rig as part of Integrated Drilling Services.
2. Drilling and delivering minimum 40 wells under single contract at single geographic location during last 3 years.
3. Drilling and delivering minimum total 200 wells under various contracts and in different geographic location during last 5 years.
4. Minimum annual average turnover in each preceding 2 financial years should be USD 200 Million with positive net worth in each of the immediately preceding 2 financial years

Parent Company or Affiliate's experience track record can also be considered, subject to Parent / Affiliate company guarantee.

Specific Information sought:

Interested Contractors should respond to this EOI clearly demonstrating their successful track record, along with listing of previous completed projects as well as on-going projects. Interested Contractors are also required to provide their client details, including key contacts who may be approached by CIL for seeking additional information, if any. The Contractor must submit the following details as minimum as part of their EOI:

- Experience details of successfully providing Integrated Drilling Services to reputed operators on worldwide basis.
- Organisational outline proposal detailing their nominated management, staff and business process support to carry out an Integrated Drilling Campaign.
- A demonstrable capability to mobilise and commence work to meet CIL's schedule i.e. commencement of work within 4-6 months of award of work. The Contractor's previous experience in mobilising the Equipment and Services as per contractual schedule shall be clearly demonstrated.
- The Contractor shall submit details of Equipment Operating and Maintenance with copies of their certification.
- The Contractor shall have an comprehensive Health, Safety and Environmental management system in place which promotes, aligns with and upholds CIL's and the Contractor's HSE commitments. Details and copies of their certifications must be submitted.
- The Contractor must demonstrate that it has sufficient financial standing to commence and continue an operation of this magnitude.
- Audited financial statements for the last three financial years.

Interested Contractors must submit their response including the details and references stated above, in writing and by e-mail (along with attachment in PDF format) at the earliest but not later than 7 (seven) days from the date of this publication. The envelope shall be superscribed with **"Provision of Integrated Drilling Services: Block RJ-ON-90/1 - Prequalification 2013"** and shall be addressed to:

Director – Procurement and Supply Chain Management

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