



CAIRN INDIA LIMITED

Form No. 2.1

Eoi Content to be published

GLOBAL EXPRESSION OF INTEREST (EOI) FOR HIRING OF MODULAR CRANE ON CALLOUT ORDER BASIS FOR CB/OS-02 BLOCK FOR THREE YEARS

Cairn India Ltd. ("CIL") is the Operator of the Offshore **CB/OS-2** block, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited, located off the west coast of the state of Gujarat, India. CIL invites expression of interest from interested parties for hiring of Modular Crane on offshore platform on callout basis for CB/OS-2 Offshore Field near Hazira, Surat for a period of 3 years.

The scope of work shall comprise of a feasibility survey, engineering study, platform structural modifications and retrofits if required, installation, load test & operation of modular crane which has to meet CIL requirements for lifting 15 T of load (dynamic) from boat to platform deck, at a radius of 25 Ft with minimum crane boom length of 50Ft. The contractor has to operate & maintain the crane during period of operations & rig down / rig up once the platform job is completed. The process would be applicable at LA/LB/GA platforms as per the CIL requirement during the period of contract.

The Crane shall be capable of being e assembled/ dismantled on the offshore platform deck and meet CIL's requirement for lifting 15 T of load (dynamic) from boat to platform deck supply, at a radius of 25 FT with minimum crane boom length of 50Ft. The weights to be lifted are required to carry out the platform based coil tubing operation and other well intervention and project activities as per the requirement of CIL. The crane shall be complying with API 2C.

Technical specifications of the Modular Crane Selection should be such that , it should be able to lift the load from Production supply vessel (Generally DP 1) and keep it on Platform Helideck or Cellar deck for LA/LB platform (for LA/LB platform there is no Main deck) and on platform Main deck for GA platform. Lower king post of the crane to be selected/supplied shall be boltable to the platform structure and vendor has to check structural adequacy in line with this requirement along with other mentioned requirements and propose/carry out structural modification/retrofit if required. The lower king post mounting shall be done on a deck ~ 28 meters height from mean sea level. (Vendor has to determine minimum hoist rope length required including contingency requirements).

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process ("ICB") process.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference

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2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last five years under headings:
 - a) Brief scope of work
 - b) Value of work in INR
 - c) Contractual Duration
 - d) Actual completion of Project
 - e) Clients name
 - f) Contact details of the Client (CIL may approach the client directly for the feedback)
 - g) Safety Certification / Inspection of plant and machineries
 - h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
6. Experience of working in similar terrain.
7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –

- a. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
- b. Positive net worth in each of the immediately preceding two financial years.
- c. Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation



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The interested suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest.