



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR SUPPLY OF COMPLETION TANGIBLES, COMPLETION SERVICES, DST PACKAGE FOR OFFSHORE BLOCKS IN INDIA: CB-OS/2; RAVVA; KG-OSN-2009/3; PR-OSN-2004/1

Cairn India Ltd. ("CIL") is the Operator of the Offshore Blocks in India, **CB-OS/2 (located on the West Coast of India) & RAVVA, KG-OSN-2009/3, PR-OSN-2004/1 (located on the East Coast of India).**

The scope of this EOI covers the supply of following tangibles and services:

Completion Tangibles & Services , DST Package

1. Supply of Upper and Lower Completion Tangibles (including Fracpack & HRWP Tangible) & Associated Services
2. Provision of Wellbore Cleanout Services
3. Provision of Tubing Conveyed Perforation Services
4. DST package including bottomhole / inline sampling

CIL, on behalf of itself and its Joint Venture (JV) partners, seeks an Expression of Interest (EOI) from experienced Suppliers and Contractors under International Competitive Bidding (ICB) Process for the above Tangibles and Services in support of CIL drilling campaign in these Blocks, tentatively planned in calendar years 2016 and 2017. Company at its option may tender for some of the services on bundled basis based on EOI responses.

In view of the nature of the scope, only those Contractors possessing the requisite and proven record of performance, and can demonstrate through submission of documents in executing at least similar jobs should respond to this notice.

Please note the below criterion which shall be used for preliminary short listing of bidders for future tenders. Cairn reserves the right to modify these criteria based on tender specific requirements.

- a. Interested Suppliers/Contractors shall have minimum 3 years of experience of providing Tangibles and Services to O&G operators.
- b. Should have experienced Personnel and proven Safety and HSE track record to meet international standards.

The interested Suppliers/Contractors should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested Suppliers/Contractors would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform).

The Suppliers/Contractors would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*.

- Letter of interest clearly indicating supply reference
- Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
- Details of completion of similar type of projects in the last five years under headings:



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a) Brief scope of work b) Value of work c) Contract Duration d) Actual completion of Project e) Clients name f) Contact details of the Client (CIL may approach the client directly for the feedback).

- Technical Job Capability. List of Similar work with contract values successfully executed in the last 3 years' and projects currently under execution.
- Organizational outline proposal detailing their nominated management, staff, and business process support to carry out an Offshore Drilling campaign for all types of wells.
- *Details of Management, Operating and Maintenance schemes with copies of their certification.*
- *Details of HSE Organization, responsibilities, resources, standards and documentation, Risk management, Planning and procedures, Implementation and performance monitoring.*
- *Details of HSE auditing and management review of HSE-MS, Valid Certifications / Accreditations*
- *Details of established Quality Manual, Policy and Procedures, valid Quality Certifications, Accreditations.*
- Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

The interested Suppliers/Contractors should evince interest to participate in EOI within 14 days of publication of Expression of Interest.